



Non-GAAP Reconciliation – EBITDA ⁽¹⁾

(In thousands)

(Unaudited)

	Quarters ended		Six months ended	
	June 30,		June 30,	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Net income ⁽²⁾	\$ 4,711	\$ 3,143	\$ 7,301	\$ 5,314
Interest expense	65	50	98	100
Income tax expense	3,230	2,301	5,078	3,868
Depreciation and amortization	1,548	1,112	2,614	2,229
EBITDA	\$ 9,554	\$ 6,606	\$ 15,091	\$ 11,511

(1) Earnings before interest, income taxes, depreciation and amortization (EBITDA) is a widely used non-GAAP financial measure of operating performance. It is presented as supplemental information that the Company believes is useful to investors to evaluate its results because it excludes certain items that are not directly related to the Company's core operating performance. EBITDA is calculated by adding back to net income interest expense, income tax expense, depreciation and amortization. EBITDA should not be considered as substitutes either for net income, as an indicator of the Company's operating performance, or for cash flow, as a measure of the Company's liquidity. In addition, because EBITDA may not be calculated identically by all companies, the presentation here may not be comparable to other similarly titled measures of other companies.

(2) Net income includes the following non-recurring or acquisition-related amounts:

- A \$1,041,000 gain on reversal of a deferred rent liability during the second quarter of 2011, which results in \$0.03 per share for both the three and six months ended June 30, 2011 after being tax effected.
- A net loss of \$43,000 and a net gain of \$203,000 on the change in fair value of contingent consideration for the three and six months ended June 30, 2011, respectively, compared to net gains of \$628,000 and \$1,533,000 for the three and six months ended June 30, 2010, respectively.
- \$454,000 and \$1,299,000 of transaction expenses during the three and six months ended June 30, 2011, respectively, related to the completion of acquisitions.

###

CONTACTS:

Scott N. Greenberg
Chief Executive Officer
(410) 379-3640

Sharon Esposito-Mayer
Chief Financial Officer
(410) 379-3636

Ann M. Blank
Investor Relations
(410) 379-3725