



2025 CLIENT FORUM

# Stronger Together: Human-Centred L&D in the Age of AI

London, UK

October 2025



# Recap Day 1 & Day 2 Review

Matt Donovan

Chief Learning & Innovation Officer | GP Strategies



# Onsite Support Team

We are here to help you.



**Esther Veenhuizen**

Senior Vice President  
Global Head of Marketing



**Dawn Godfrey**

Director  
Global Creative Director



**Chantal Smith**

Executive Business Partner  
to Co-CEO, JF Vezina

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#StrongerTogether #GPClientForum25

# Agenda | Wednesday, 8 October

## Stronger Together: Human-Centred L&D in the Age of AI

|            |  |             |
|------------|--|-------------|
| 9:00 a.m.  | <b>Recap Day 1 / Day 2 Review</b><br>Matt Donovan  | 7.06 & 7.07 |
| 9:15 a.m.  | <b>Keynote Speaker</b><br>Katja Schipperheijn  | 7.06 & 7.07 |
| 10:15 a.m. | <b>Client Story   Delta Airlines</b><br>Brian Wright   | 7.06 & 7.07 |
| 10:45 a.m. | <b>Break</b>   | 7.06 & 7.07 |
| 11:00 a.m. | <b>Session Discussion</b><br>Embedding AI in the Enterprise: Driving Adoption<br>Through Behavioural Change<br>Ella Richardson | 7.06 & 7.07 |

# Agenda | Wednesday, 8 October

## Stronger Together: Human-Centred L&D in the Age of AI

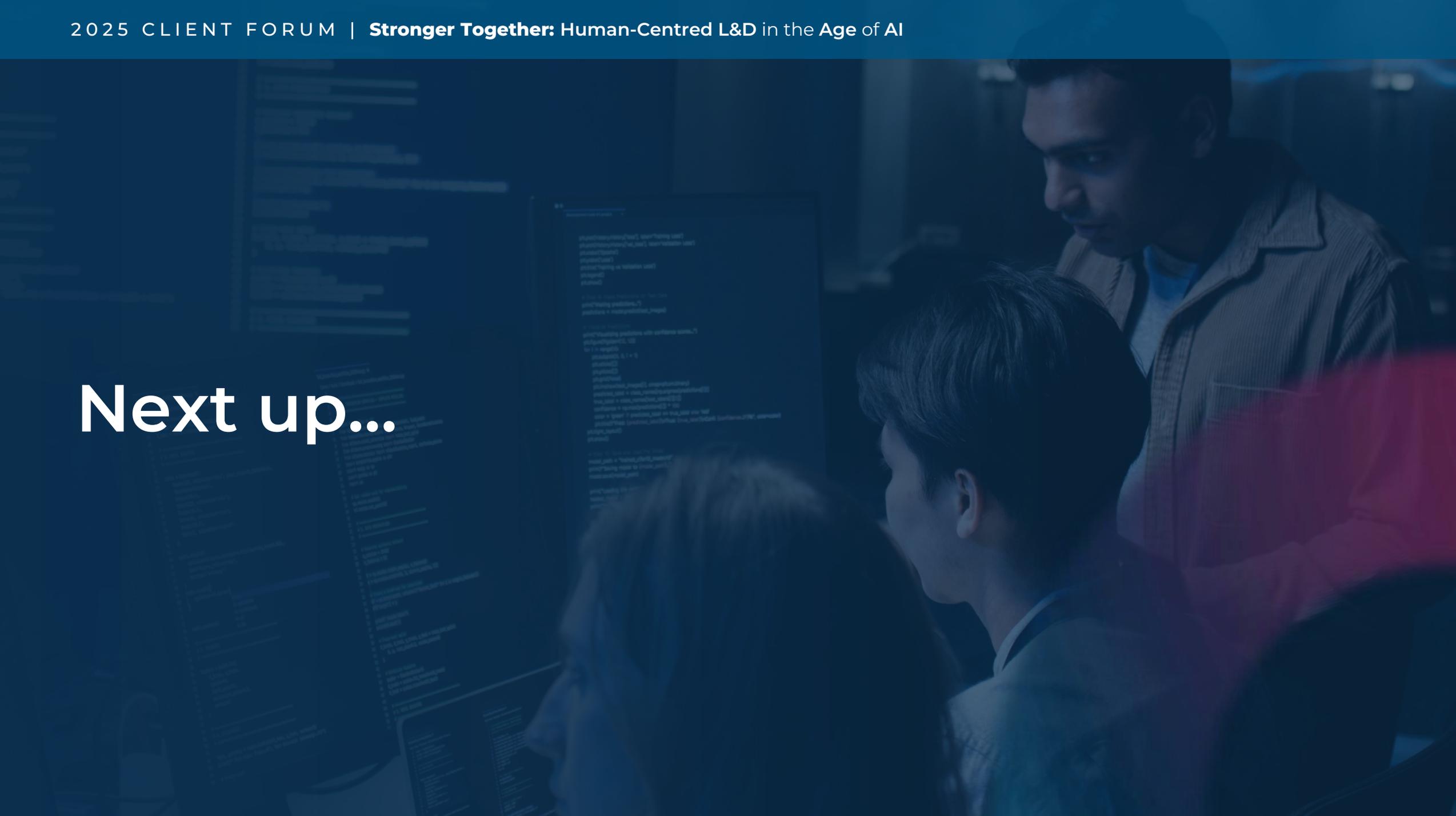
|            |   |             |
|------------|---|-------------|
| 11:45 a.m. | <b>Rotating Learning Lab   Workshop 1</b>             | 7.05        |
| 1:15 p.m.  | Skilling Strategies for Success                       |             |
| 2:00 p.m.  | Patrick Thomas  |             |
| <hr/>      |   |             |
| 11:45 a.m. | <b>Rotating Learning Lab   Workshop 2</b>             | 7.12        |
| 1:15 p.m.  | Measuring What Matters: AI-Driven Insights for Impact |             |
| 2:00 p.m.  | Craig Stokes  |             |
| <hr/>      |   |             |
| 11:45 a.m. | <b>Rotating Learning Lab   Workshop 3</b>             | 7.14        |
| 1:15 p.m.  | Breaking Barriers in AI Adoption                      |             |
| 2:00 p.m.  | Liz Andrews   |             |
| <hr/>      |   |             |
| 12:30 p.m. | <b>Lunch</b>  | 7.06 & 7.07 |

# Agenda | Wednesday, 8 October

## Stronger Together: Human-Centred L&D in the Age of AI

|           |  |             |
|-----------|--|-------------|
| 2:45 p.m. | <b>Rotating Learning Labs</b><br>Reflective Workshop Session           | 7.06 & 7.07 |
| 3:15 p.m. | <b>Event Wrap-up</b><br>Matt Donovan, JF Vezina, and Jonathan Satchell | 7.06 & 7.07 |
| 3:45 p.m. | <b>Closing</b>   | 7.06 & 7.07 |

Next up...



KEYNOTE SPEAKER

# Combining Human Competencies and Technology to Thrive

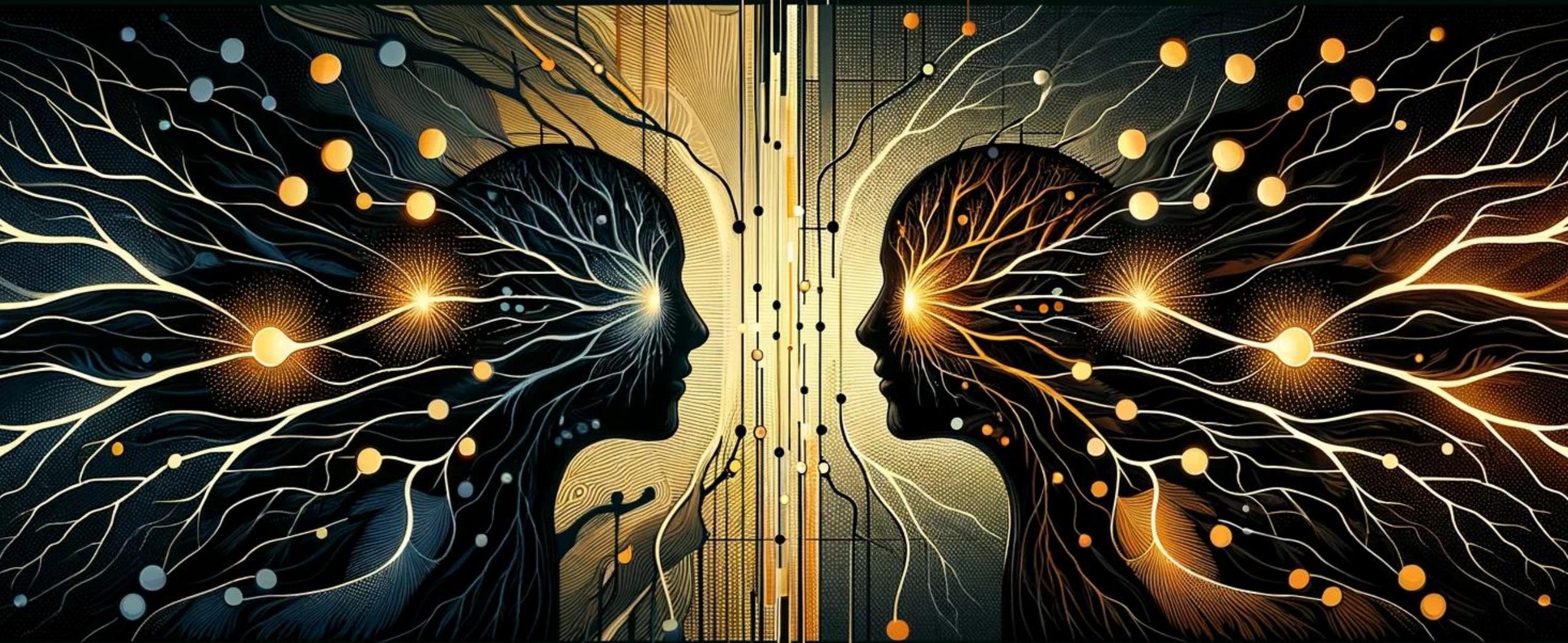
Katja Schipperheijn





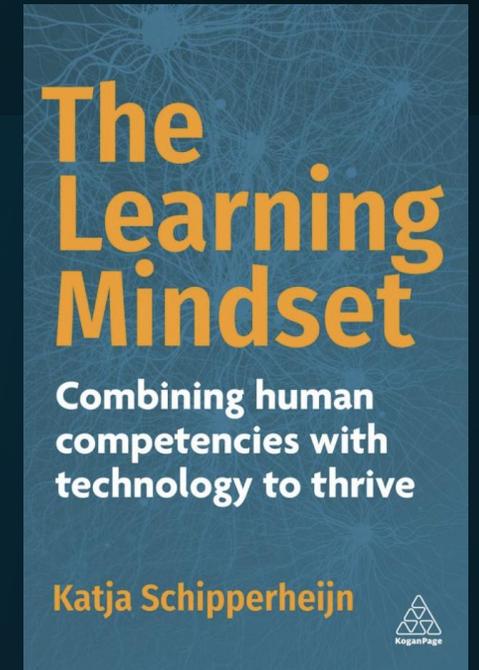
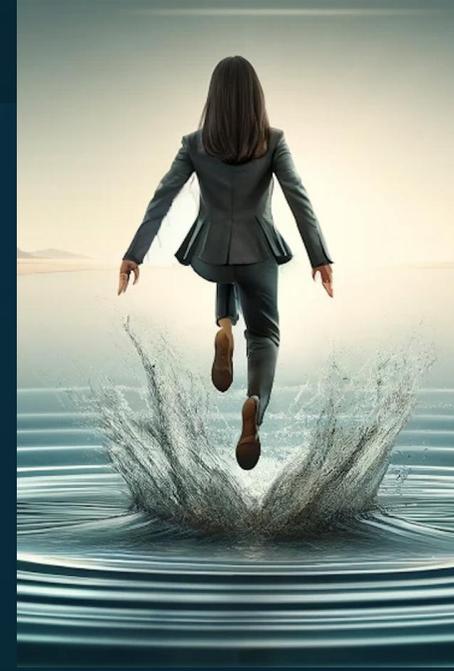
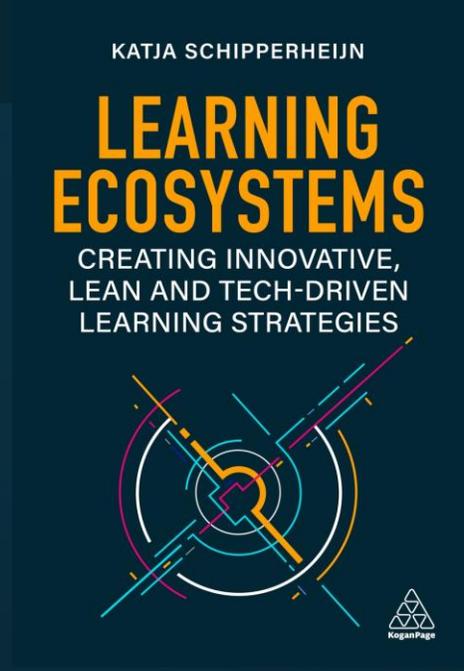
Combining Human Competencies and Technology to Thrive

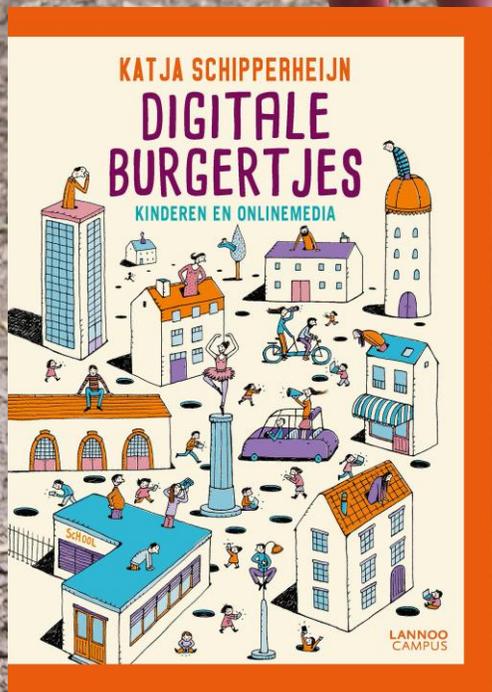


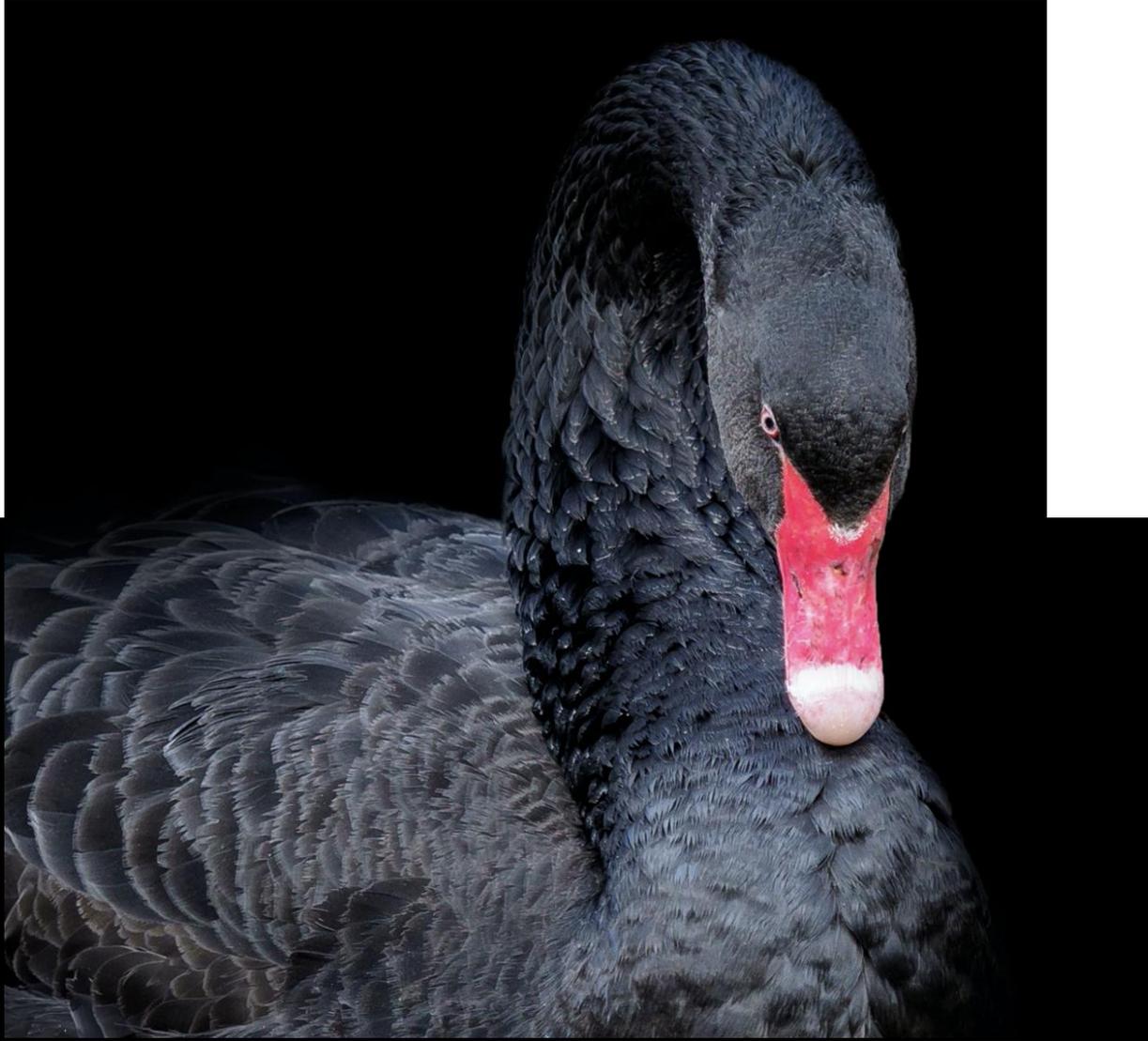


*Reflect – Relate – Reframe*

# Learning Leaders Combining Human Competencies and Technology

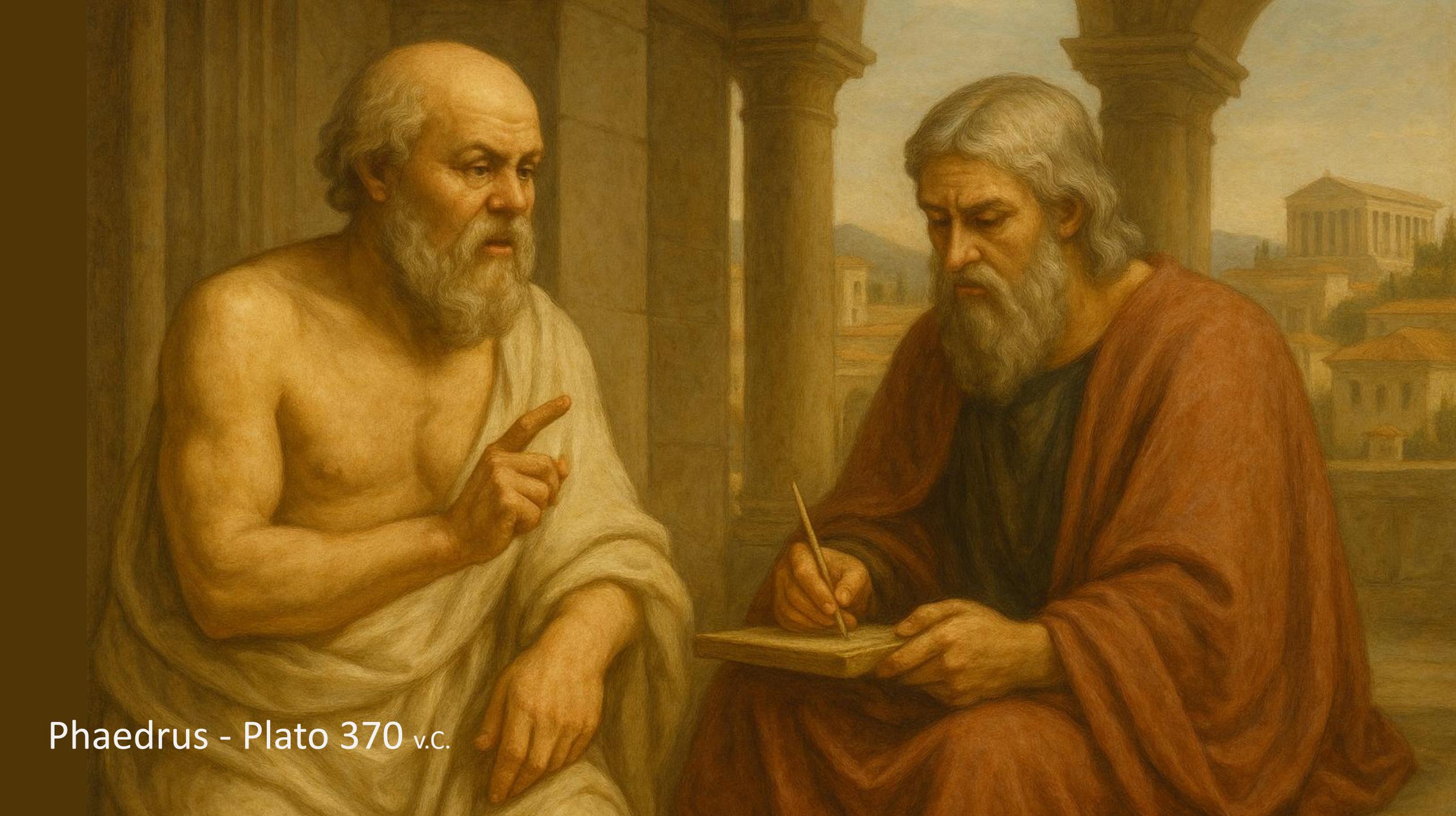




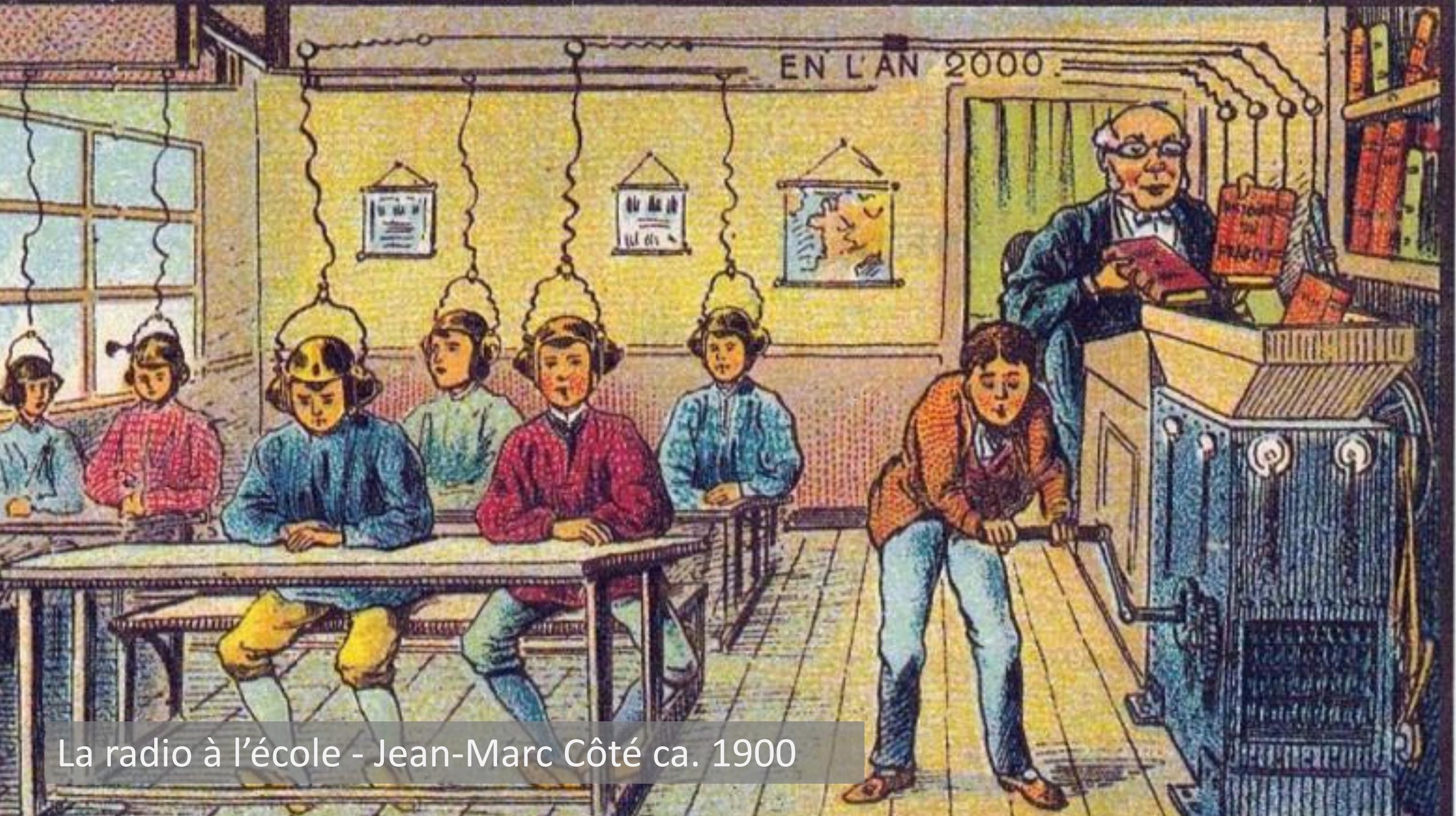


# HAS THE FUTURE CAUGHT UP WITH US

Are we waiting for the Black Swan, merely dancers in someone else's grid, or are we humans actively shaping our own future?

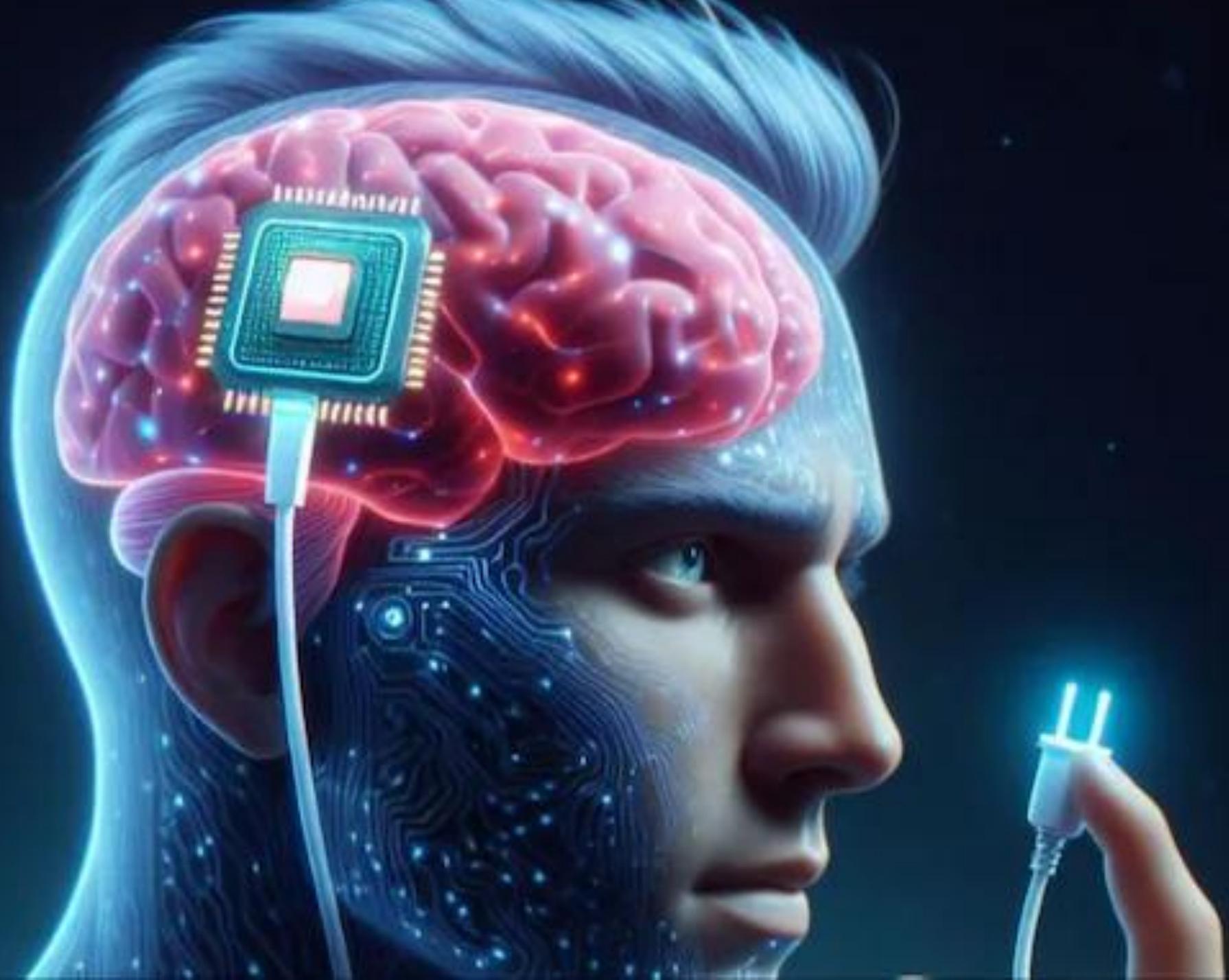


Phaedrus - Plato 370 v.c.

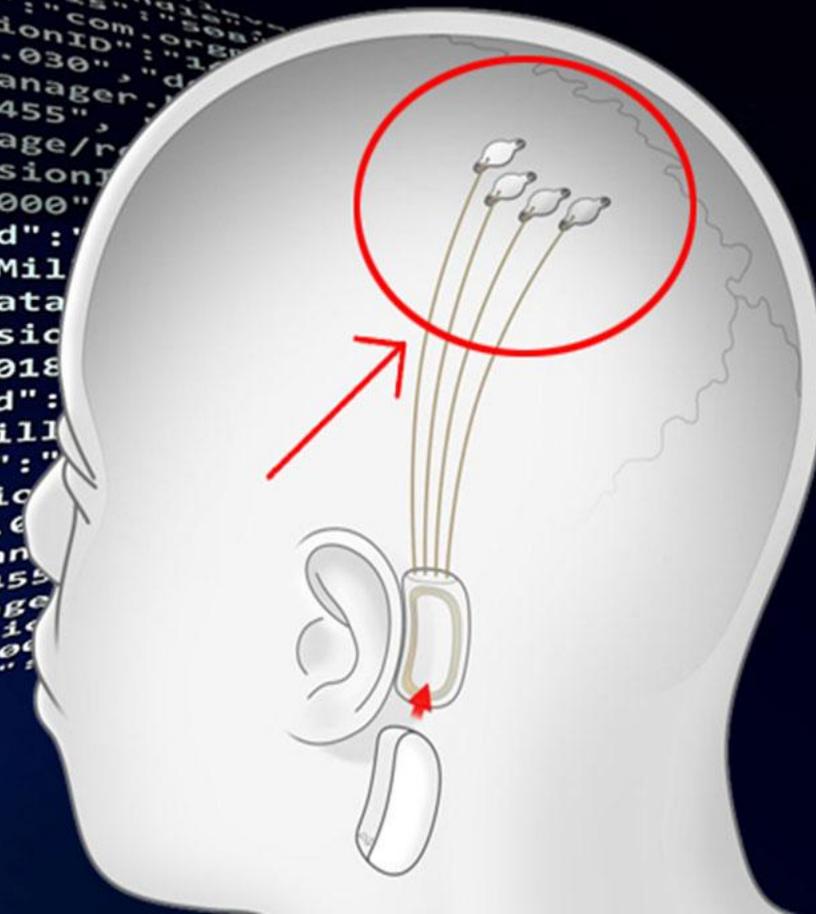


La radio à l'école - Jean-Marc Côté ca. 1900

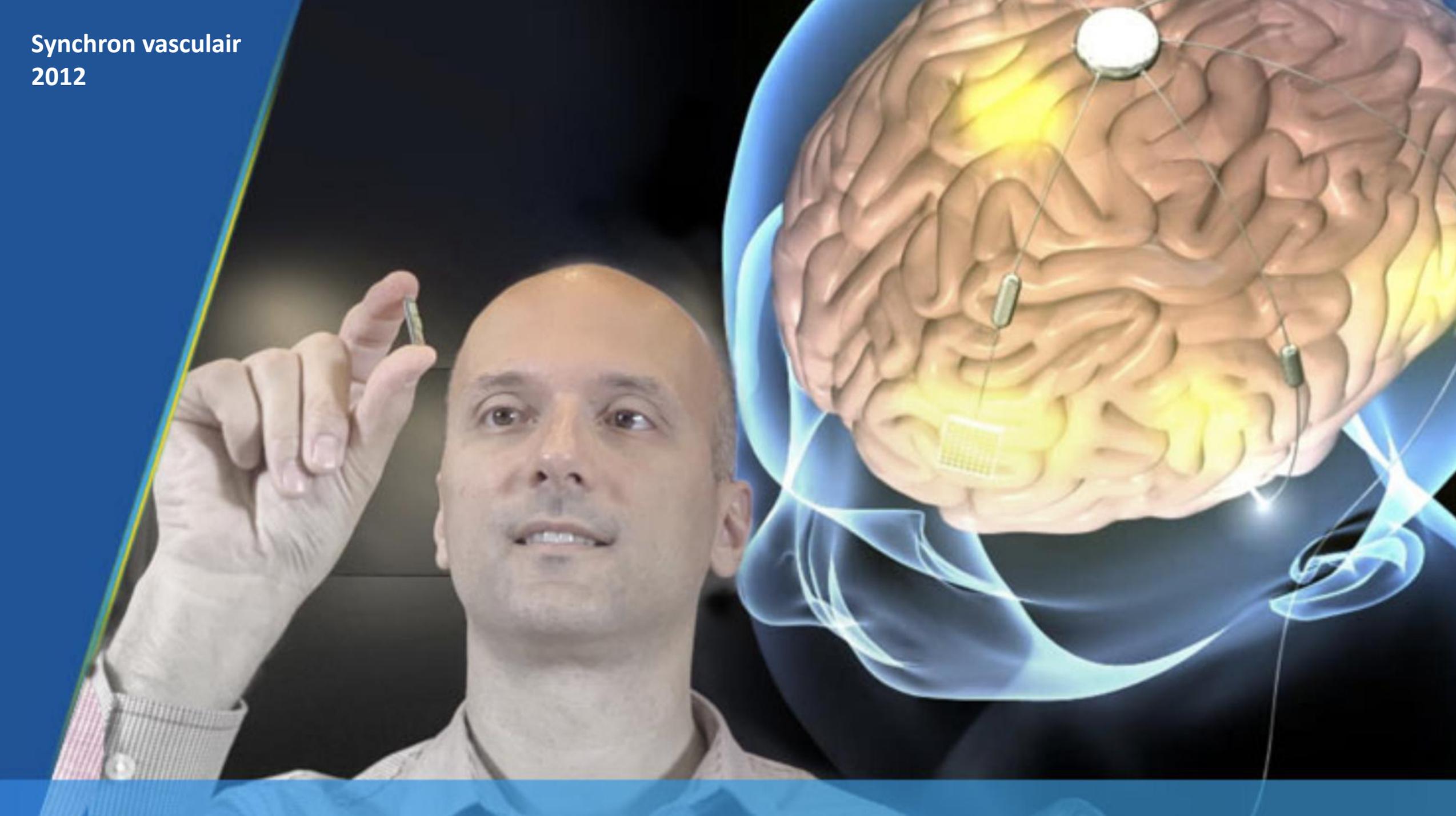




# NEURALINK



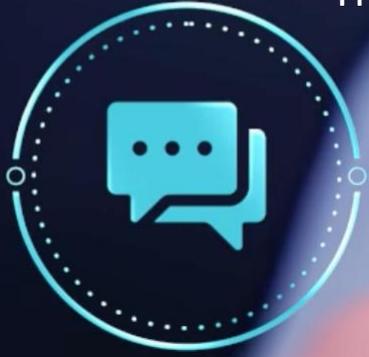
Synchron vasculair  
2012



2021

# Precision Neuroscience

The Layer 7 Cortical Interface



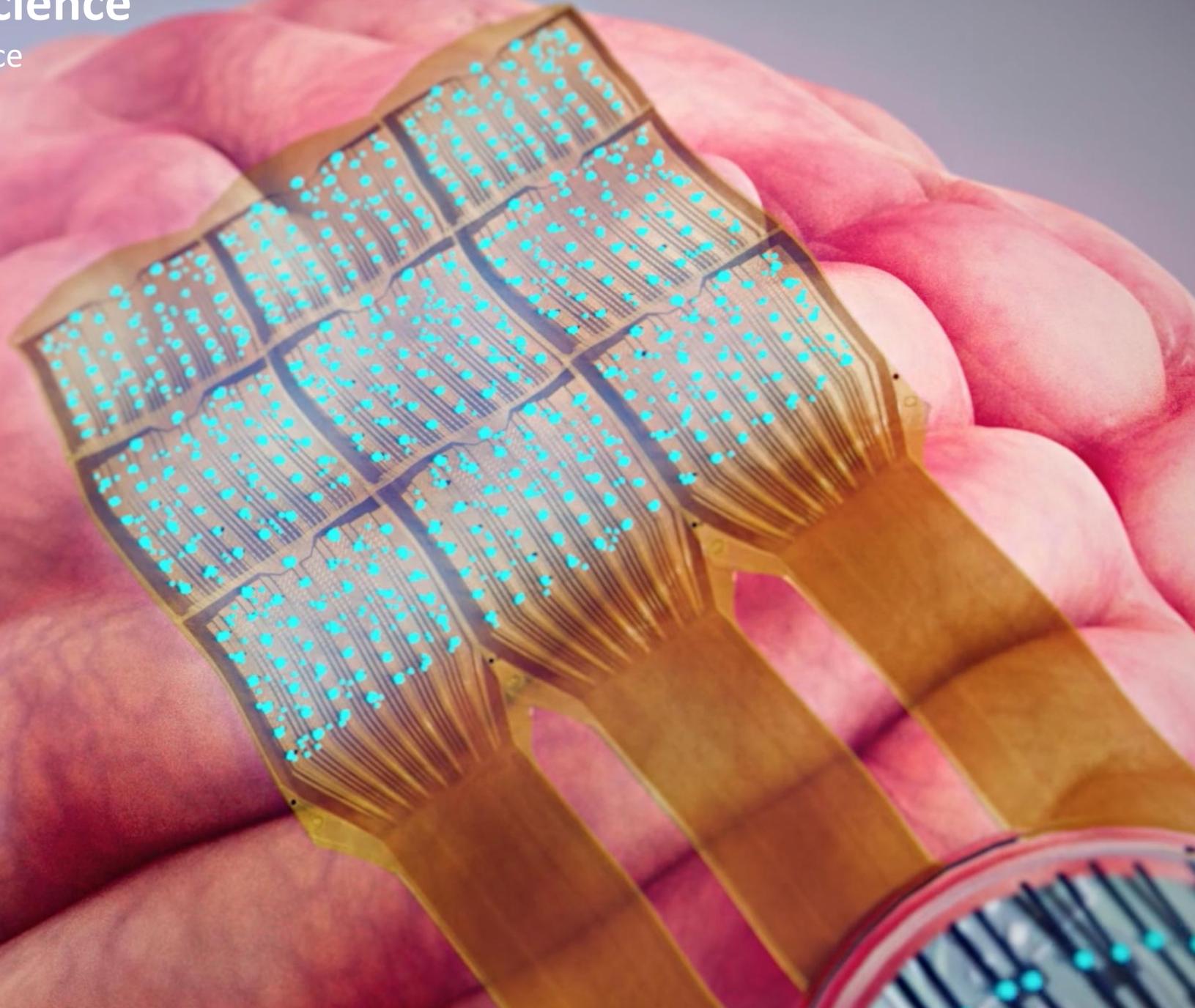
**Speech**



**Sight**

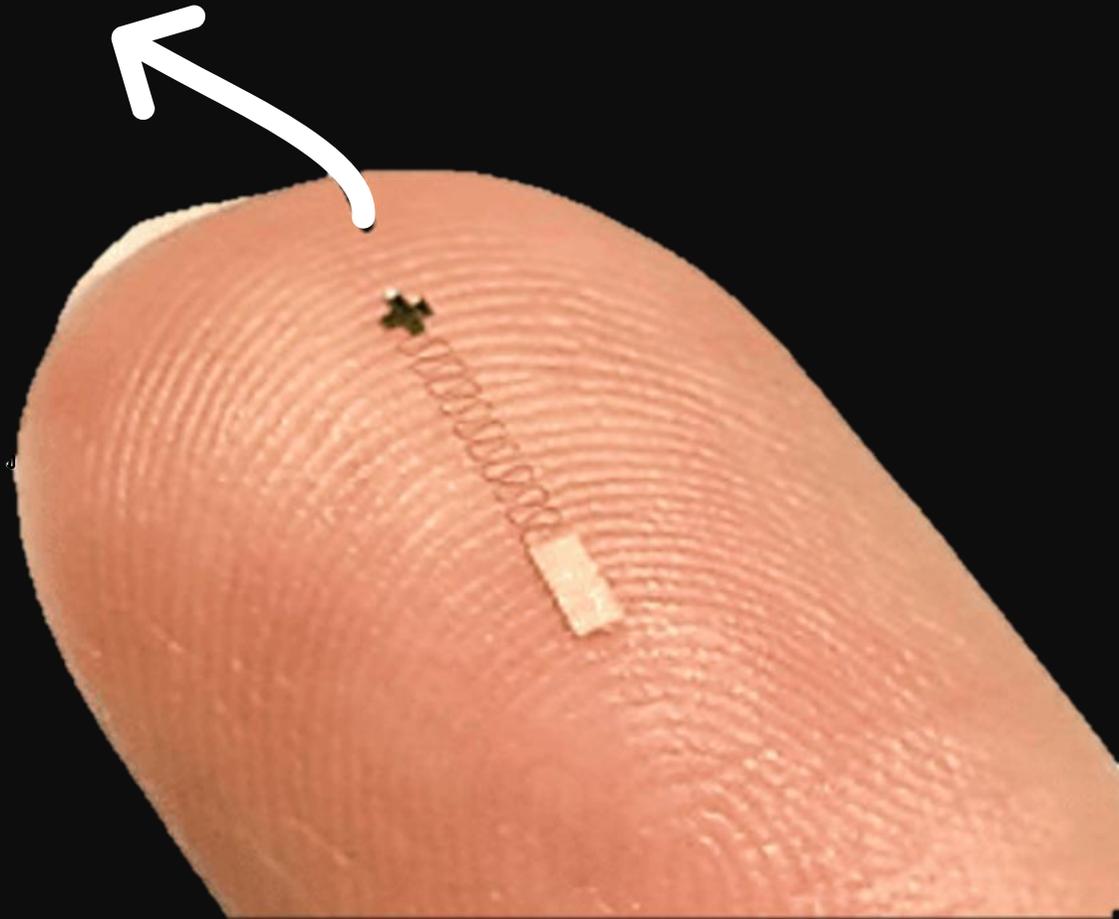


**Movement**



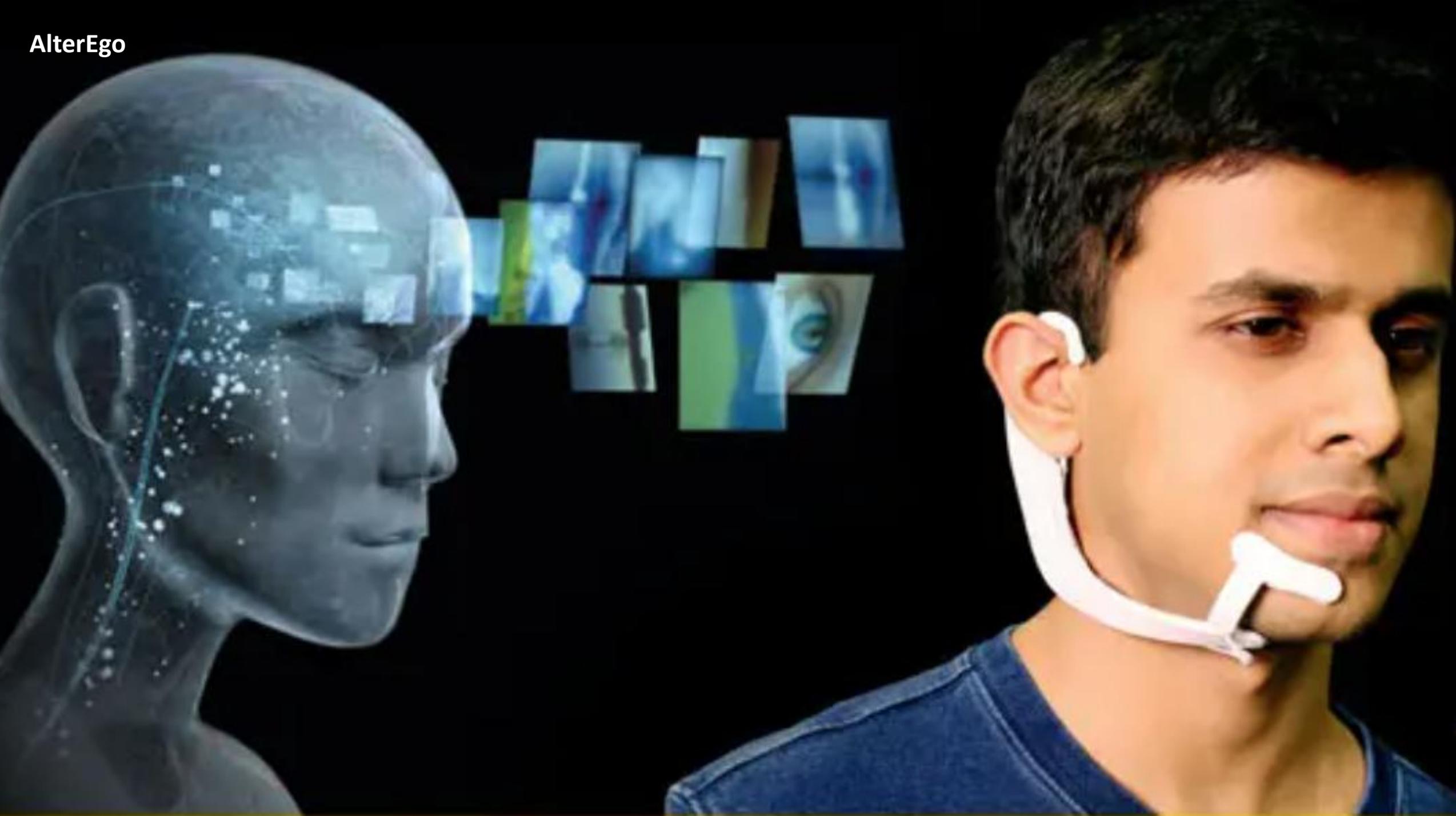


Tiny Brain  
Sensor



Georgia Tech April 2025

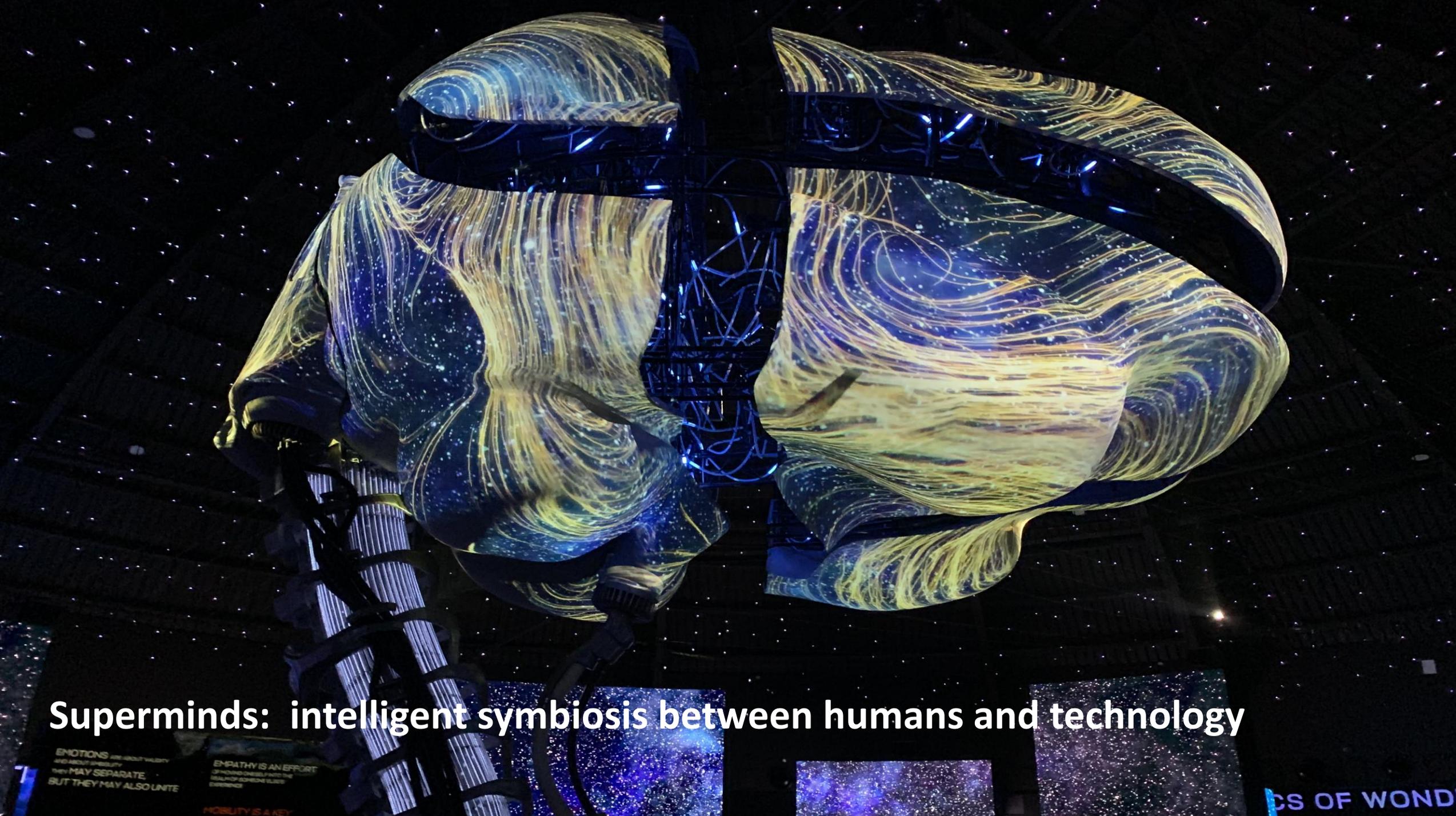
AlterEgo







STARLINK



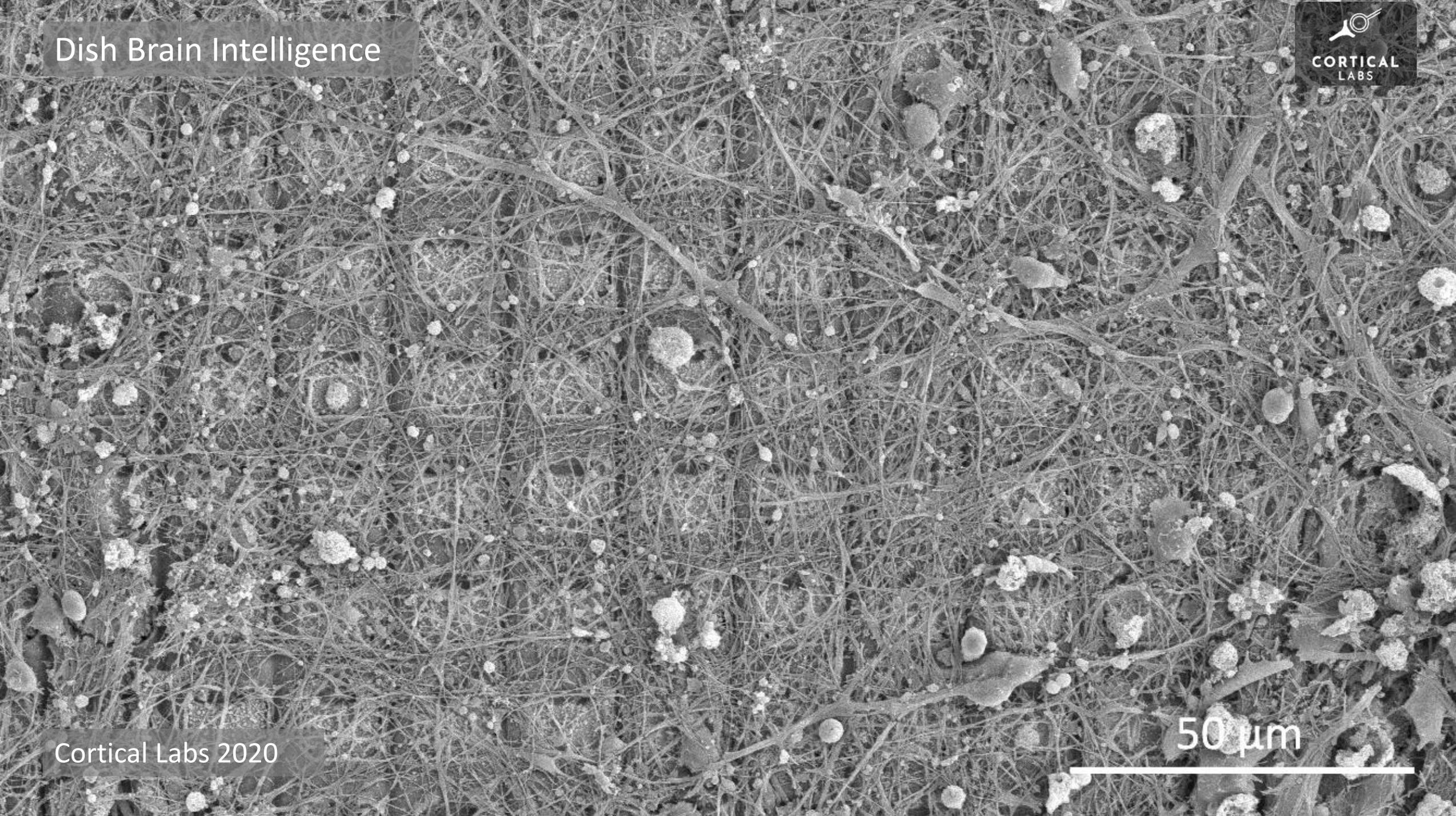
# Superminds: intelligent symbiosis between humans and technology

EMOTIONS ARE ABOUT VIBRANCY  
AND ABOUT OPENUP  
THEY MAY SEPARATE  
BUT THEY MAY ALSO UNITE

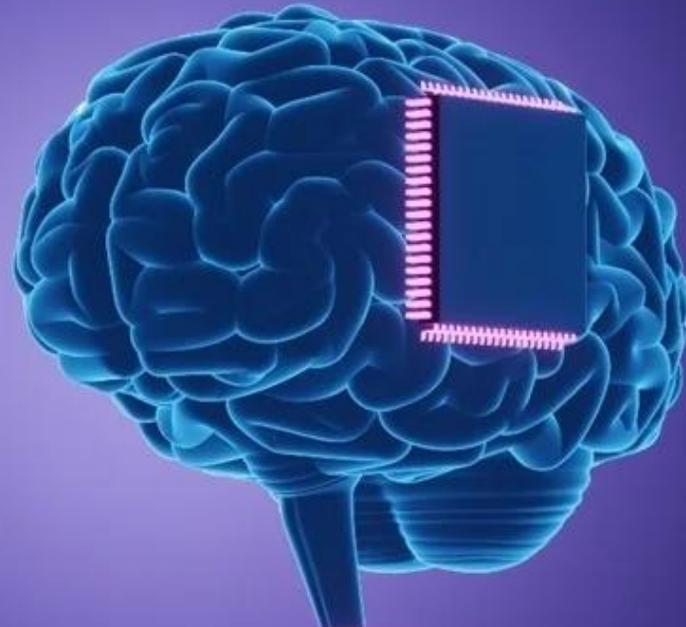
EMPATHY IS AN EFFORT  
OF REACHING OUT FROM THE  
HEART OF SOMEONE ELSE'S  
PAIN

HOBBY IS A KEY

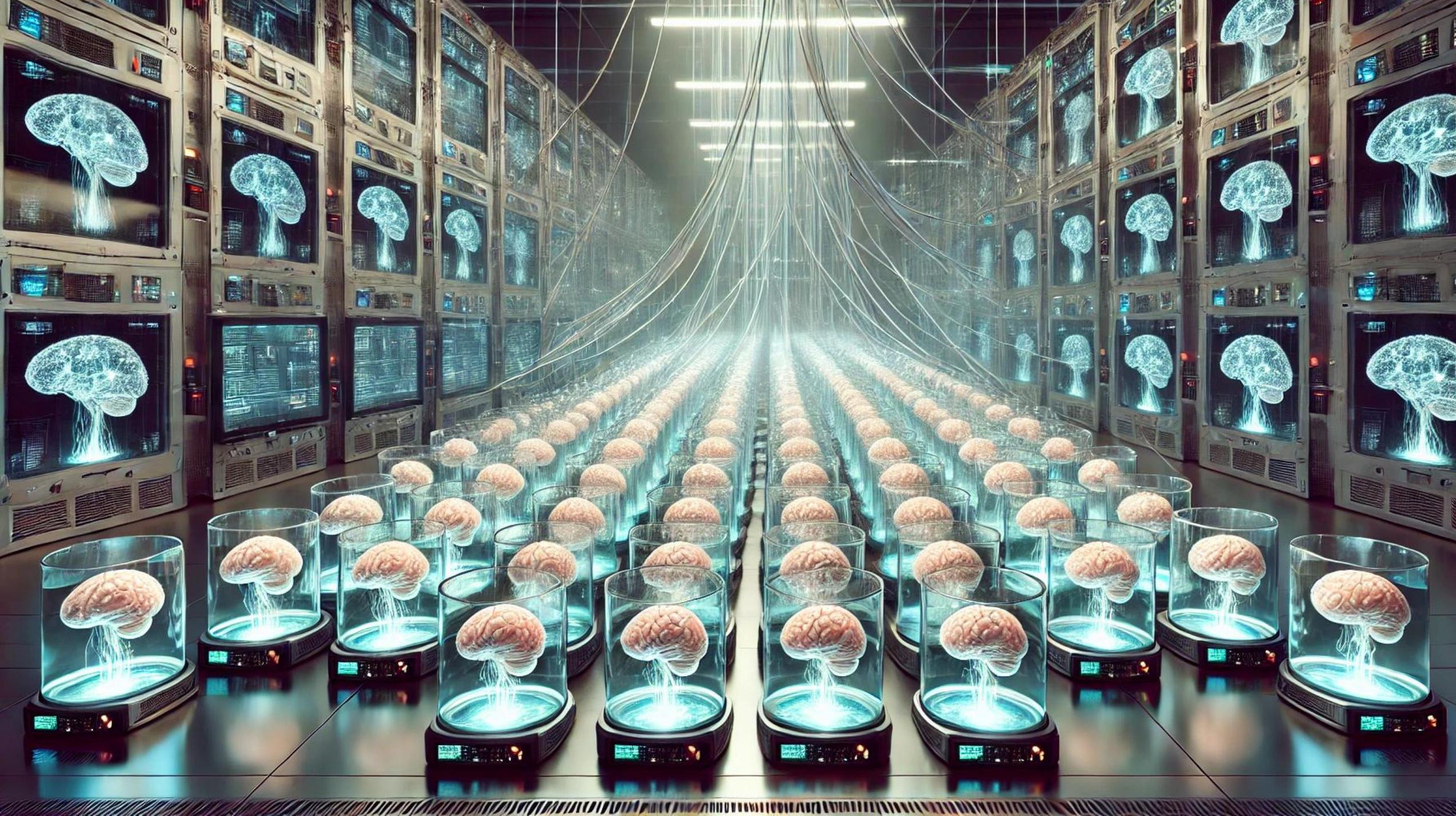
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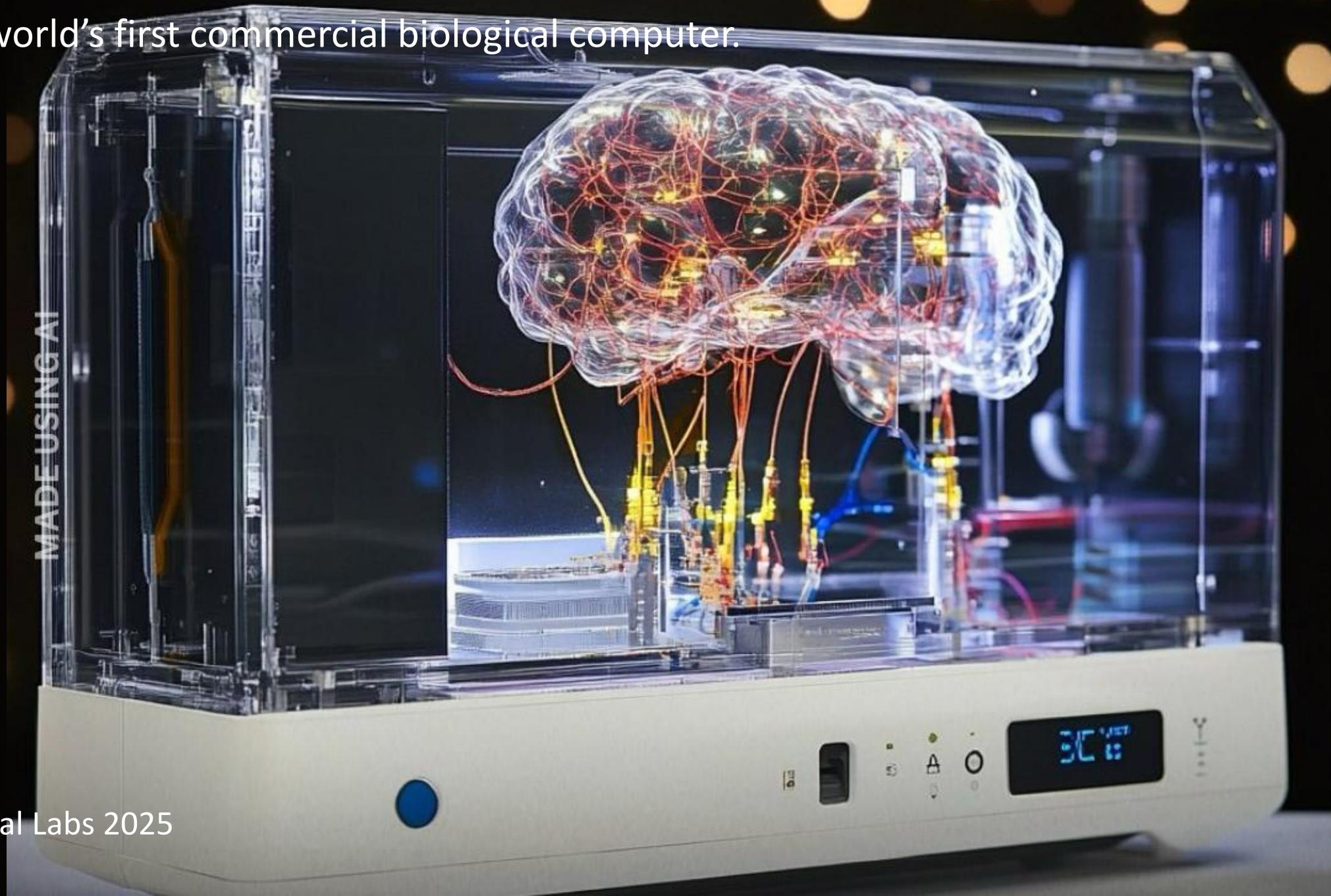
# Organoid Neural Networks or Biological Intelligence Operating System (biOS)



Final Spark  
Brainware



The world's first commercial biological computer.

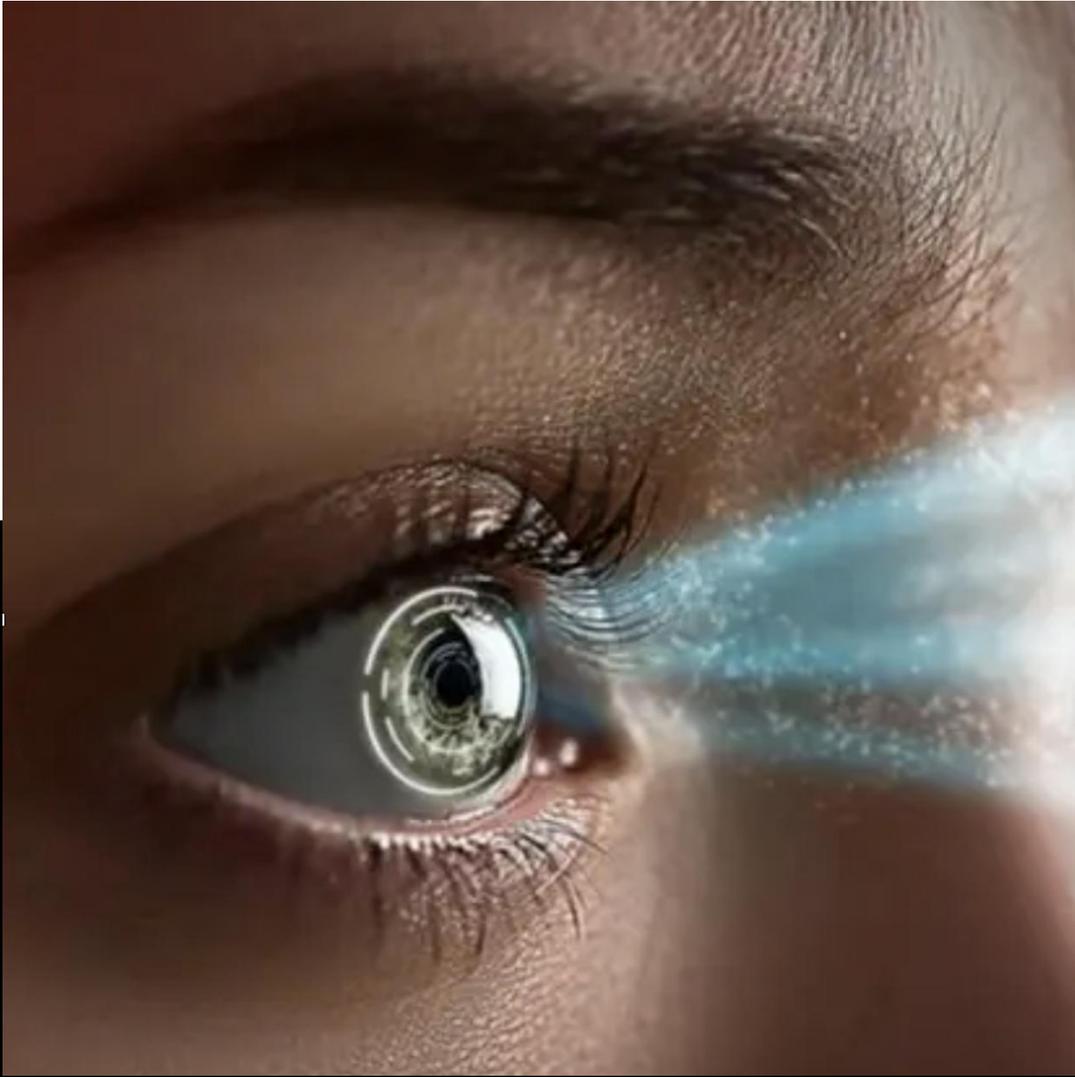


Cortical Labs 2025

Blurring line between the artificial and the human brain.



Are we still waiting for The Black Swan?



# WHAT IS DRIVING THE FUTURE

Are we capable of seeing the world not through the past we lived, but through the future our children will create?

# The Future of Work

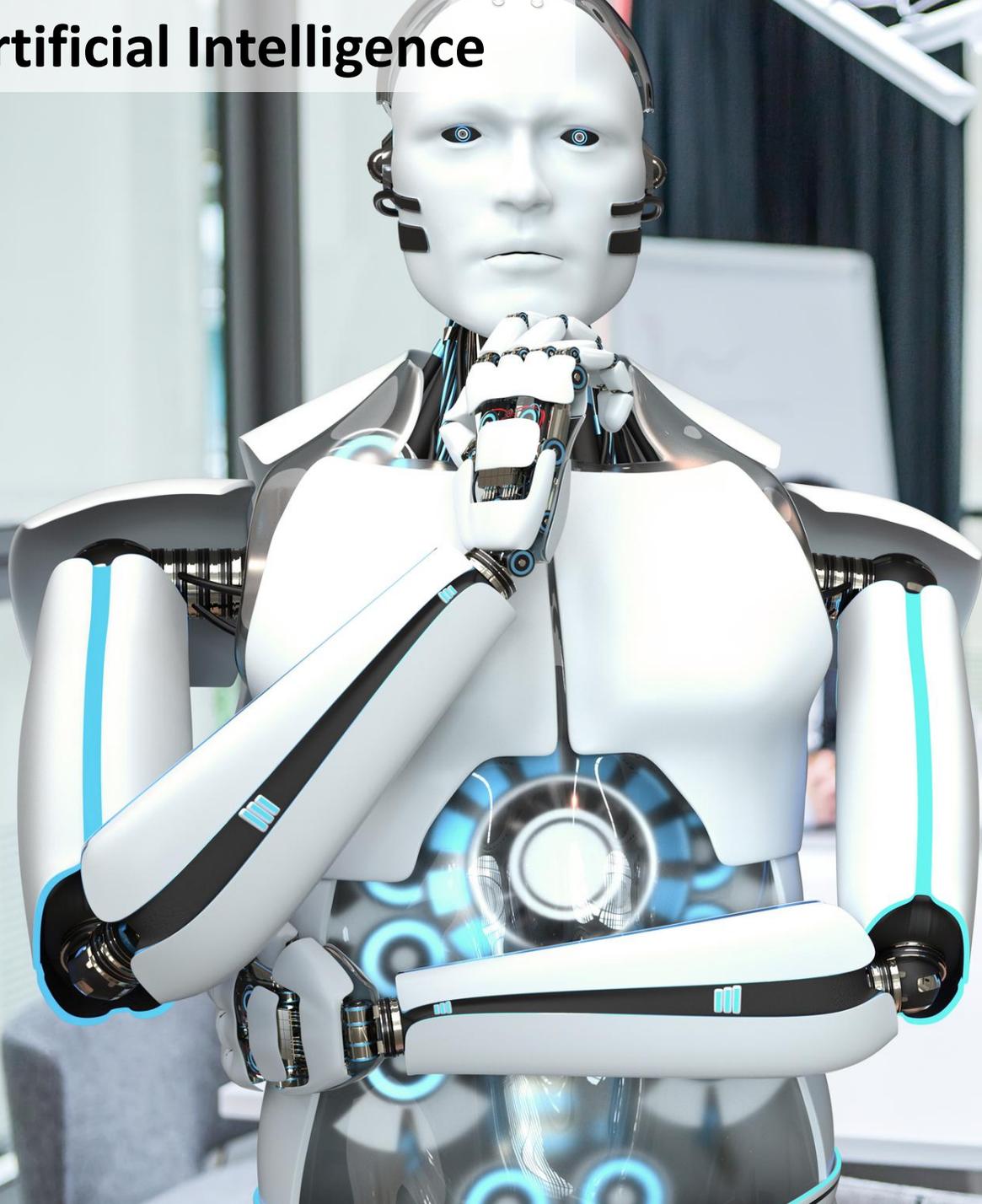


# Cross-Functional Neuro- and Gender Diverse Teams





# Artificial Intelligence

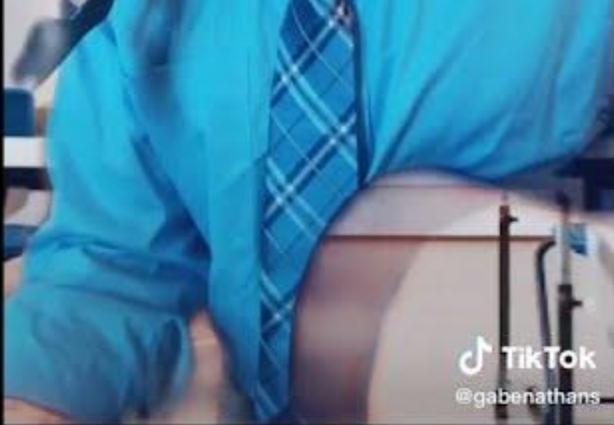




Dare to see the world through the eyes of those who will inherit it?



TikTok @oneoldkid



TikTok @gabenathans

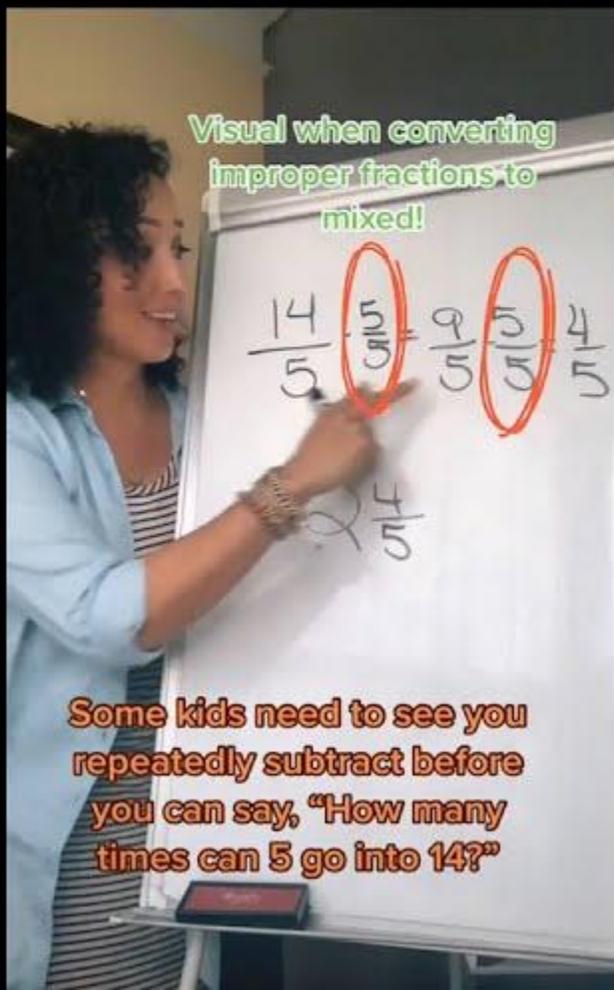
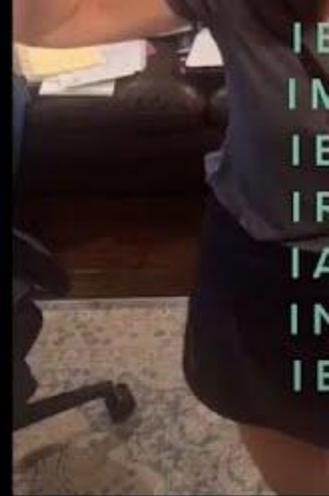


Reading

TikTok @oneoldkid



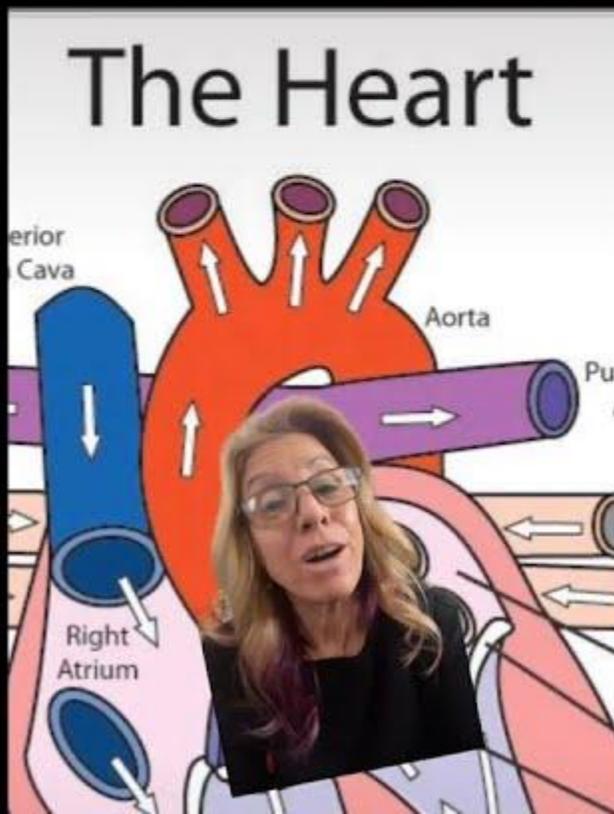
TikTok @nittygrittyscience



Visual when converting improper fractions to mixed!

$\frac{14}{5}$   $\frac{15}{5}$   $\frac{19}{5}$   $\frac{20}{5}$   $\frac{4}{5}$

Some kids need to see you repeatedly subtract before you can say, "How many times can 5 go into 14?"



# The Heart



TikTok @iamthatenglishteacher

I will not accept your apology.  
Everyone can accept you and Sue.  
All of the guests were here except the children.  
Joyce works every Sunday.  
Sue, Tim, and I went to the store.

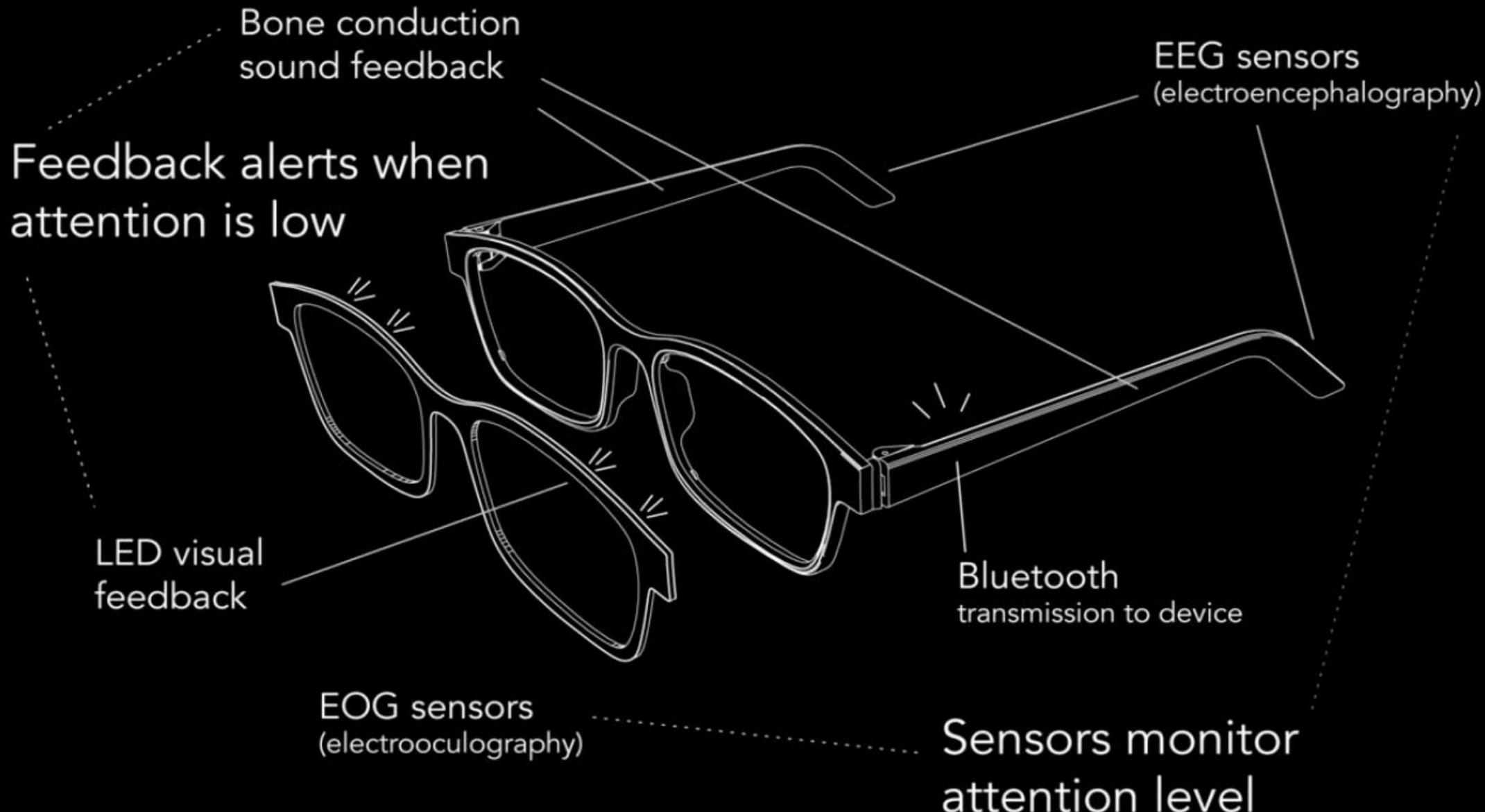
Accept









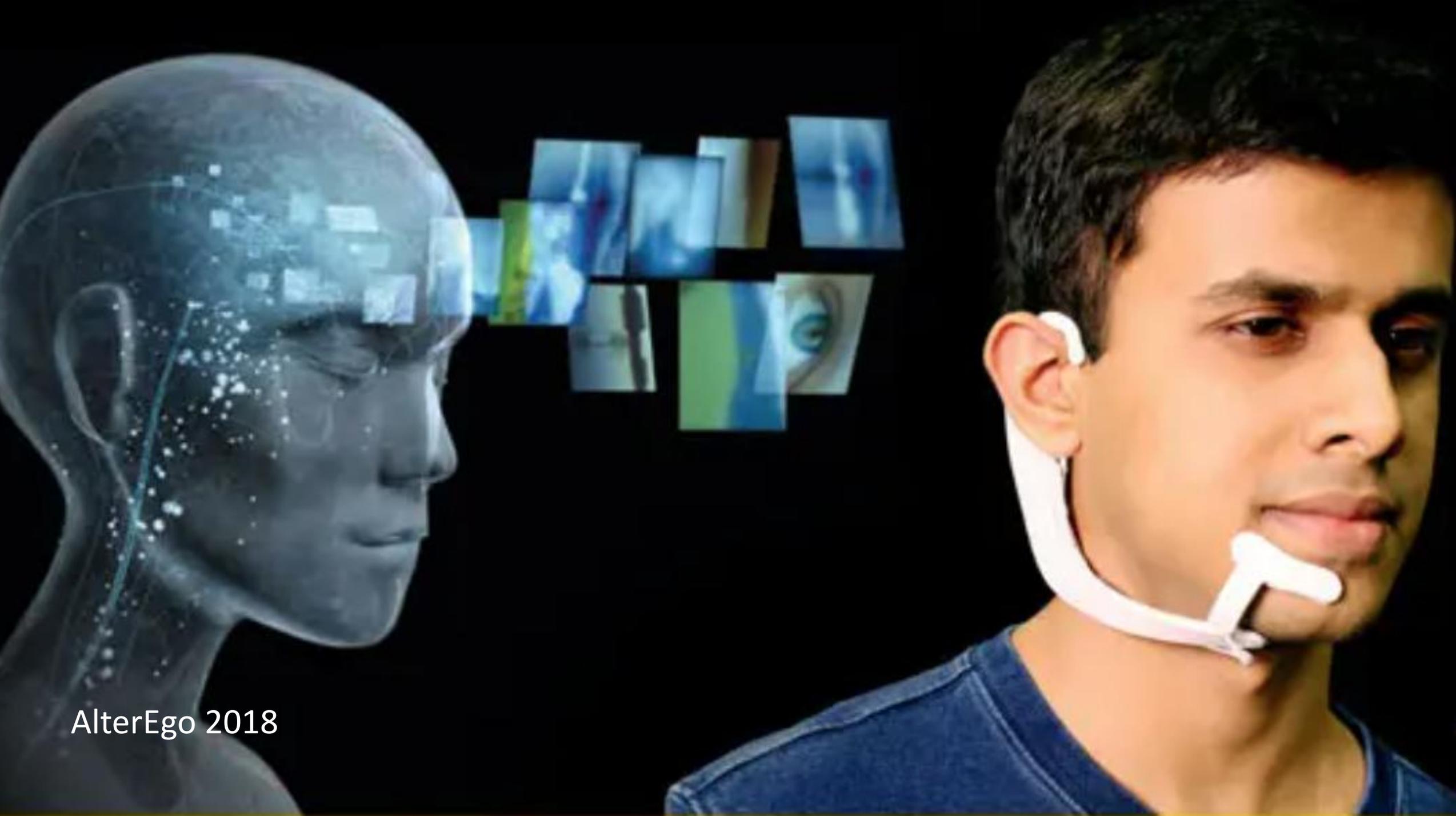




Meta RayBan October 2025



AirPods Pro 3 October 2025



AlterEgo 2018





△△▽△△  
AAVAA



Virtual Worlds: An Infinite Realm of Connection and Creation

# Metaverse



T-Mobile.pl

90% 14:09

**Siri does more  
than ever.  
Even before  
you ask.**



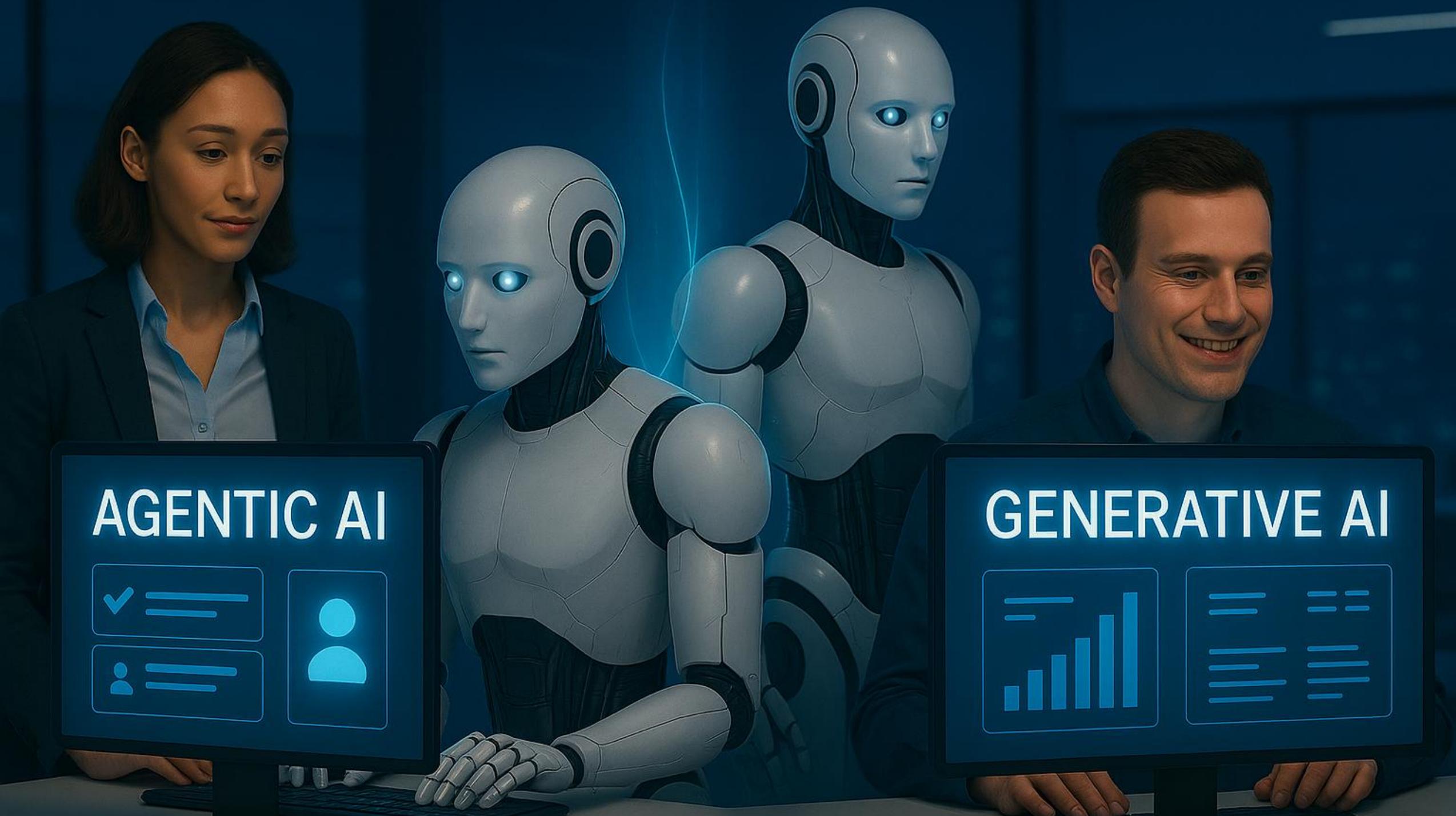
# SNAPCHAT AI IS HERE...

Artificial Intelligence surfaces through  
popular social media app



Smart Goals Based on Data to  
Improve Self-Understanding





## AGENTIC AI



## GENERATIVE AI





The hierarchical reasoning model (HRM) system  
Small Language Models  
Personal Agents .....





Tonomus

A Cognitive Society

When real-time is too late



# Cognitive Cities



Masdar City, Tonomus, ...

AION SENTIA

AI



Are we Human or are we Dancers





*“WE WILL HAVE TO BECOME MORE HUMAN AS OUR ENVIRONMENT GETS MORE TECHNOLOGICAL.”*



# HUMAN COMPETENCIES

Awaken your inner toddler; curious about everything, open to everyone, and endlessly imagining what's possible!

Curiosity





**The Power of Why**  
**Cultivate a healthy feedback culture**

Imagination



Openness



Agentic and Predictive AI

# Optimism





**Imposter Syndrome**

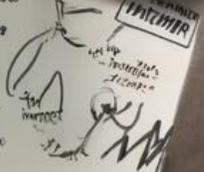
**Realism**





# LEARNING MOSTNETT!

- Strategic
- Motivation
- Emulation
- Events: Global
- Forum: Virtual
- Feedback: Online
- Innovation: Digital



# Resilience



# Empathy



# Leadership Empathy Creating a Safe Environment to Work





**Consilience**



Human Consilience: The League of Extraordinary Learners

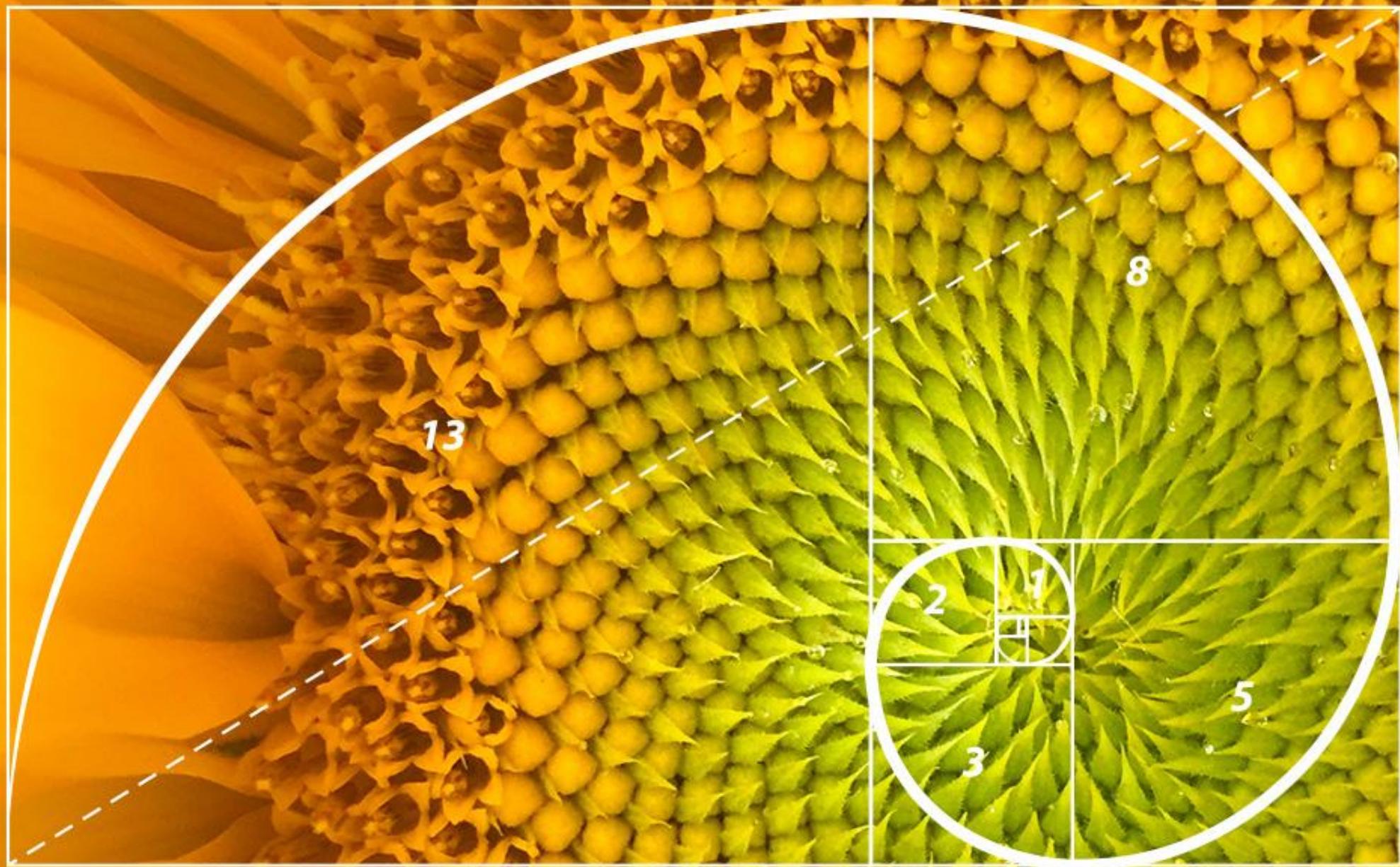


# INFINITE LEARNING ECOSYSTEM

By adopting liminal leadership, learning leaders create cultures where change fuels learning mindsets and learning drives progress





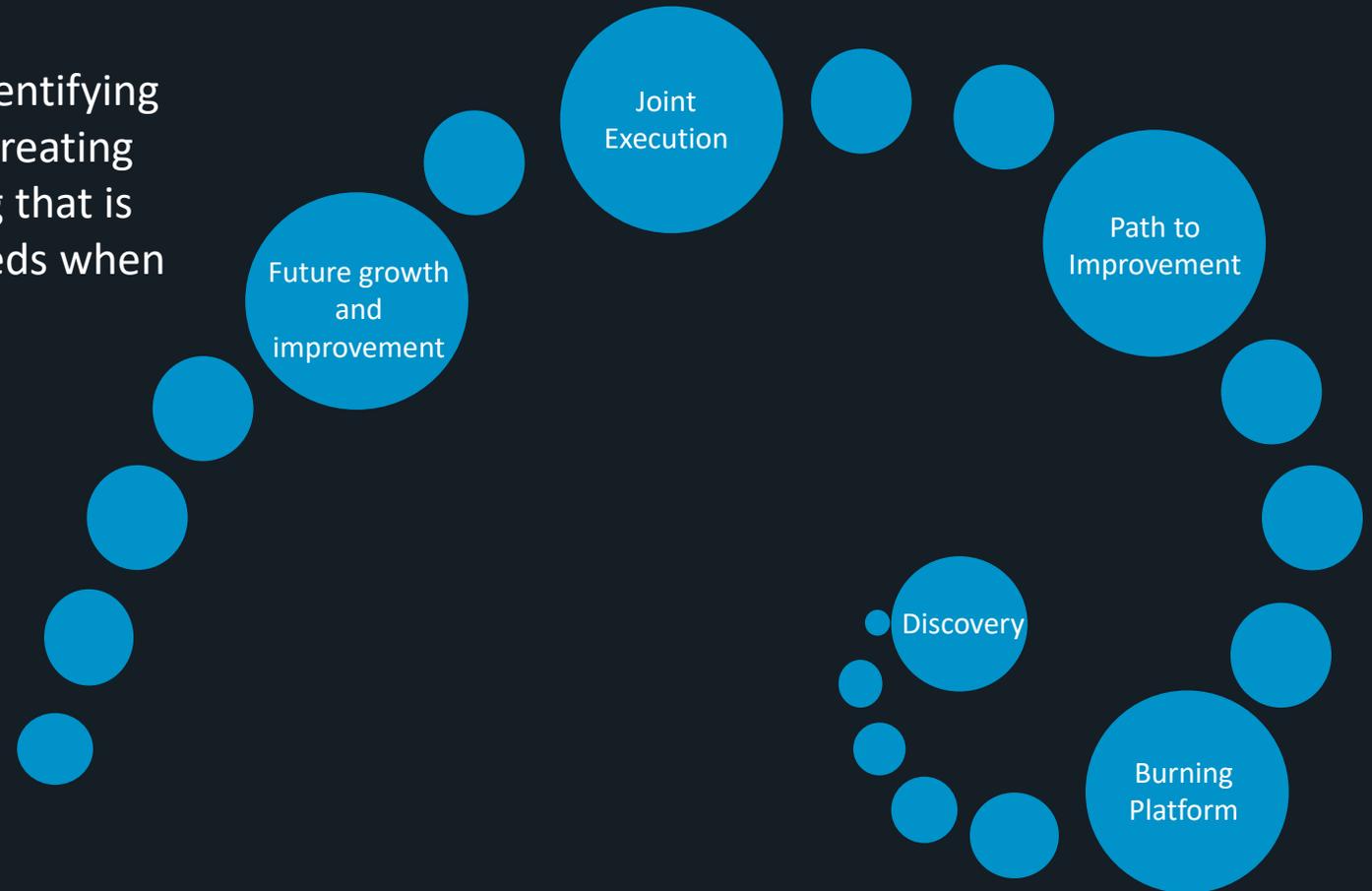


# 'Habit of Improvement' method

## Why detecting Lean Learning Wastes matters

Waste detection makes the invisible visible, identifying where learning development lacks value and creating the opportunity to redesign capability building that is lean, usable, and directly aligned with real needs when they arise

- For learners, this creates faster access, clearer paths, and more motivation.
- For L&D and Capability Building, it prevents over-investment that doesn't deliver.



# Lean Learning

Remove waste that does not contribute to relevant knowledge sharing and applicable learning



## Time

Loss of time  
collecting or waiting  
for learning



## Inventory

Excess of content  
and knowledge not  
used or found



## Motion

Useless deformation  
of material to fit all



## Over-Production

Production before  
needed or more  
than needed



## Transport

Unnecessary  
movement of people  
or material



## Defects

Outcome of learning  
does not achieve the  
requirements



## Skills

Underutilizing  
people's talent, skills  
and knowledge

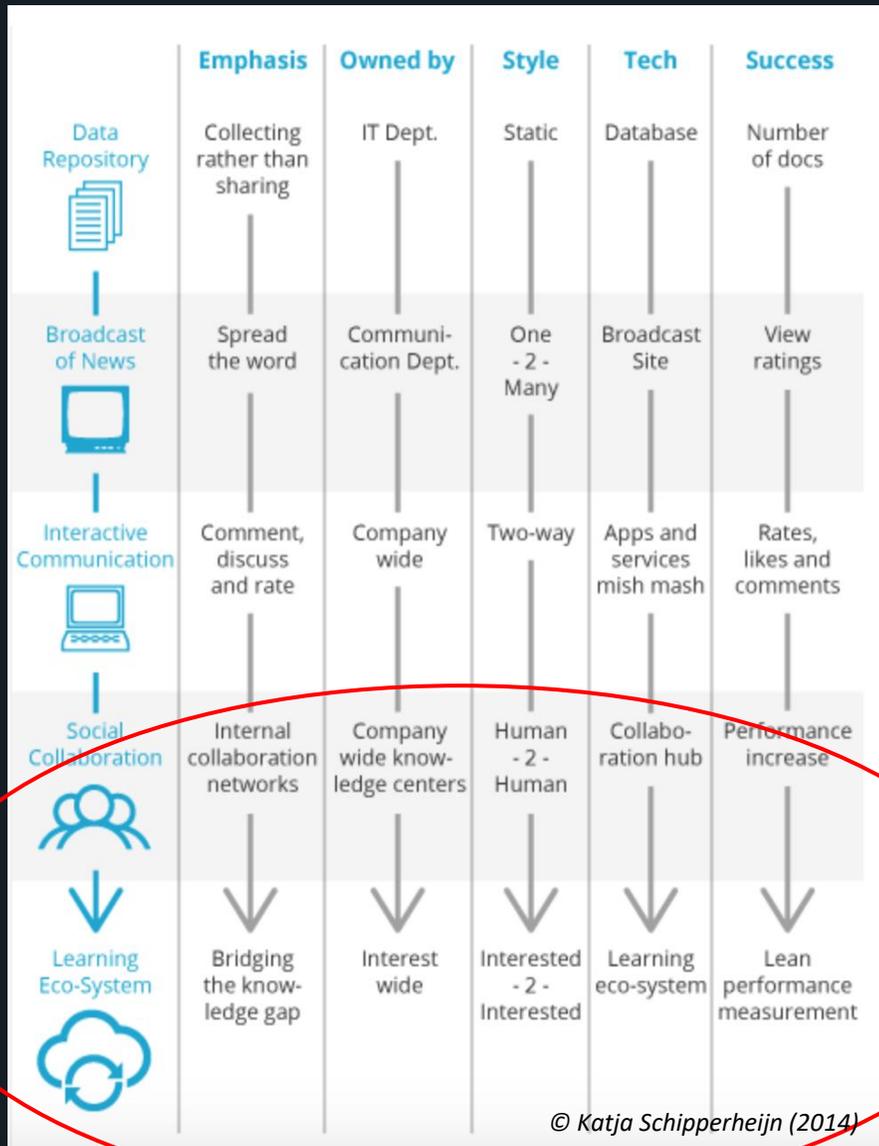


## Over-Processing

More work or higher  
quality than is  
required by the  
learner

# The Maturity Model for Learning Ecosystems

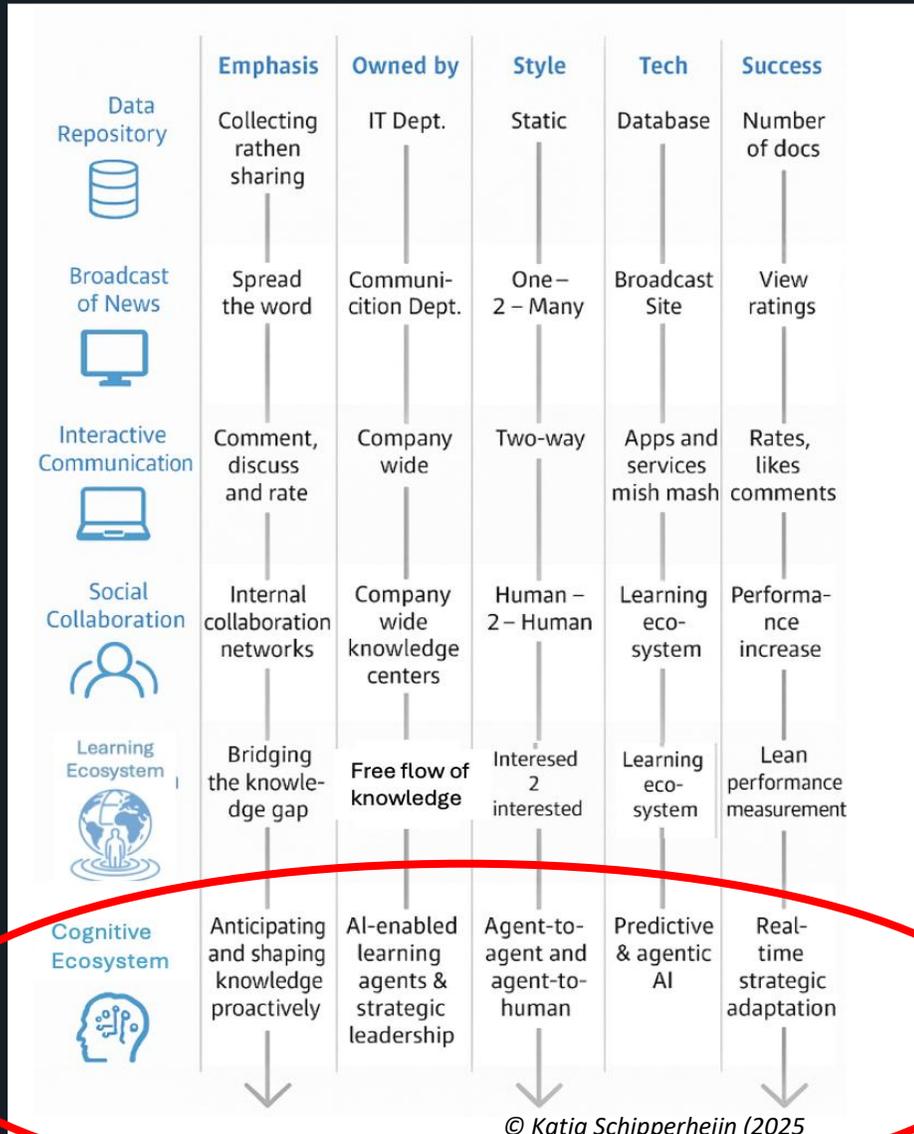
## Focus on Lean Learning and Social Collaboration enhanced by Artificial Intelligence



- Most knowledge is stuck in **repositories of data** or in the heads of experts without being used in an effective and efficient way.
- **Broadcasting knowledge and information** does not yet mean that it is used. If this is not relevant and measured it is as useless as knowledge in a repository of data
- **Interactions** are a first step towards Free Flow of Knowledge but in an unstructured form, those who benefit the most do not gain any added value from the shared knowledge.
- **Human and social collaboration** supported by intelligent systems connecting people is today's big step towards learning ecosystems
- **Learning ecosystems** not only connect people but ensure that relevant knowledge and data (both human and artificial) are used at the moment of need

# The Cognitive Learning Ecosystem

## Autonomous Learning Intelligence: From ADDIE and Agile to Atomic

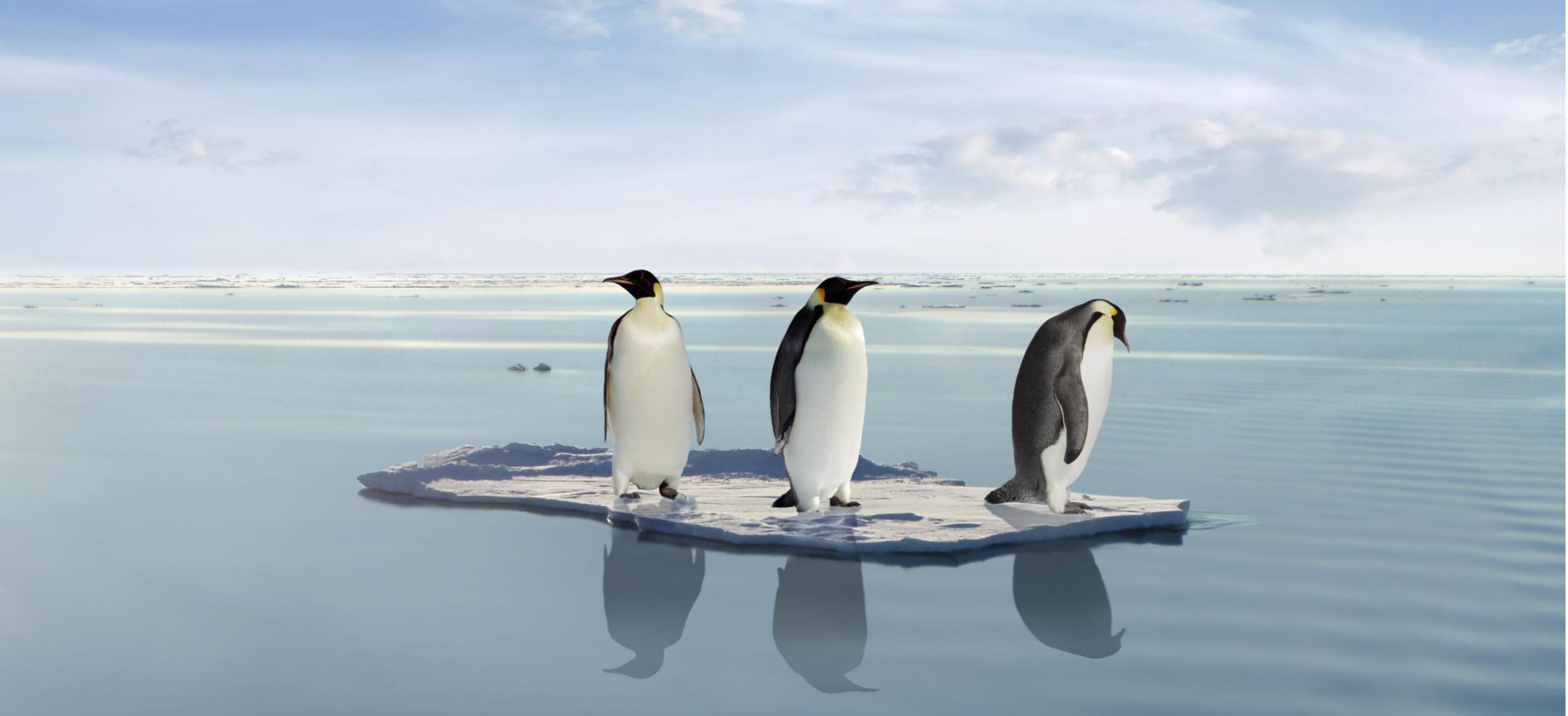


- It goes beyond ecosystems by not just connecting interested learners but **orchestrating** personalized, purpose-driven learning journeys.
- **Predictive AI** can anticipate skill gaps or innovation needs before they emerge.
- **Agentic AI** (AI that acts with purpose) can engage in goal-oriented conversations and co-create learning paths, nudging action.
- This aligns with the future of work, where **AI is a proactive collaborator, not a passive assistant.**

# Learning Leaders become Change Leaders



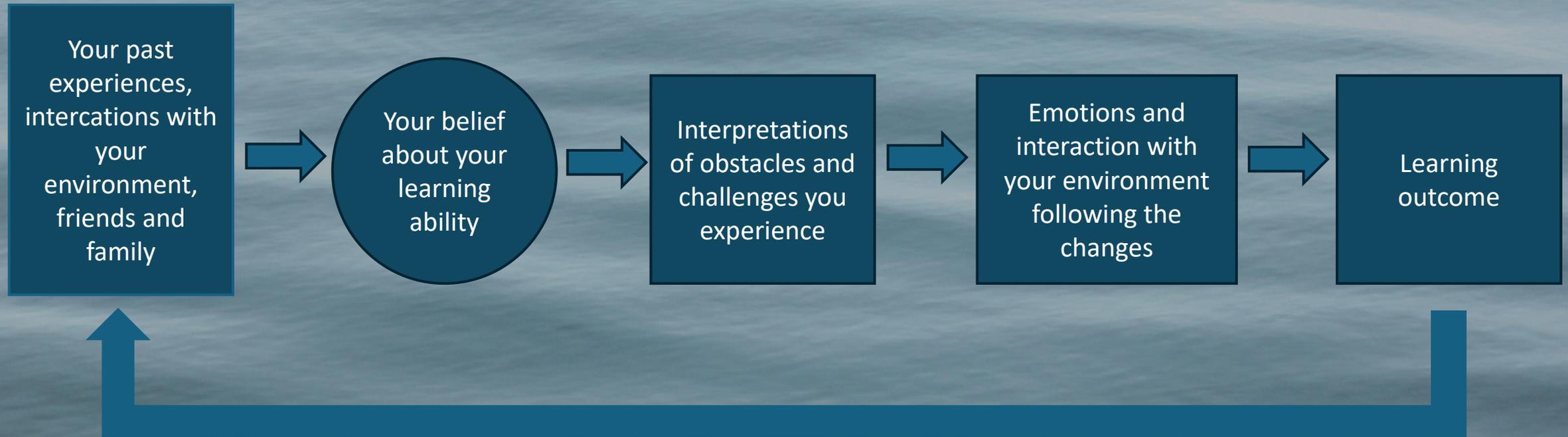
Liminal Leadership Transcends Empathy to Foster Human-Machine Symbiosis



## Liminal Leadership

*Thriving in Uncertainty, Adapting with Purpose*

# Emotional Impact Hindering the Learning Mindset



# It all starts with Why



(When, Where, Who, ...)

## What appears

What are the obstacles or current experiences that hinder you? How do the symptoms look like and show up?

## Structures:

Systems, processes, or even unspoken norms create conditions for certain behaviours or events that appear.

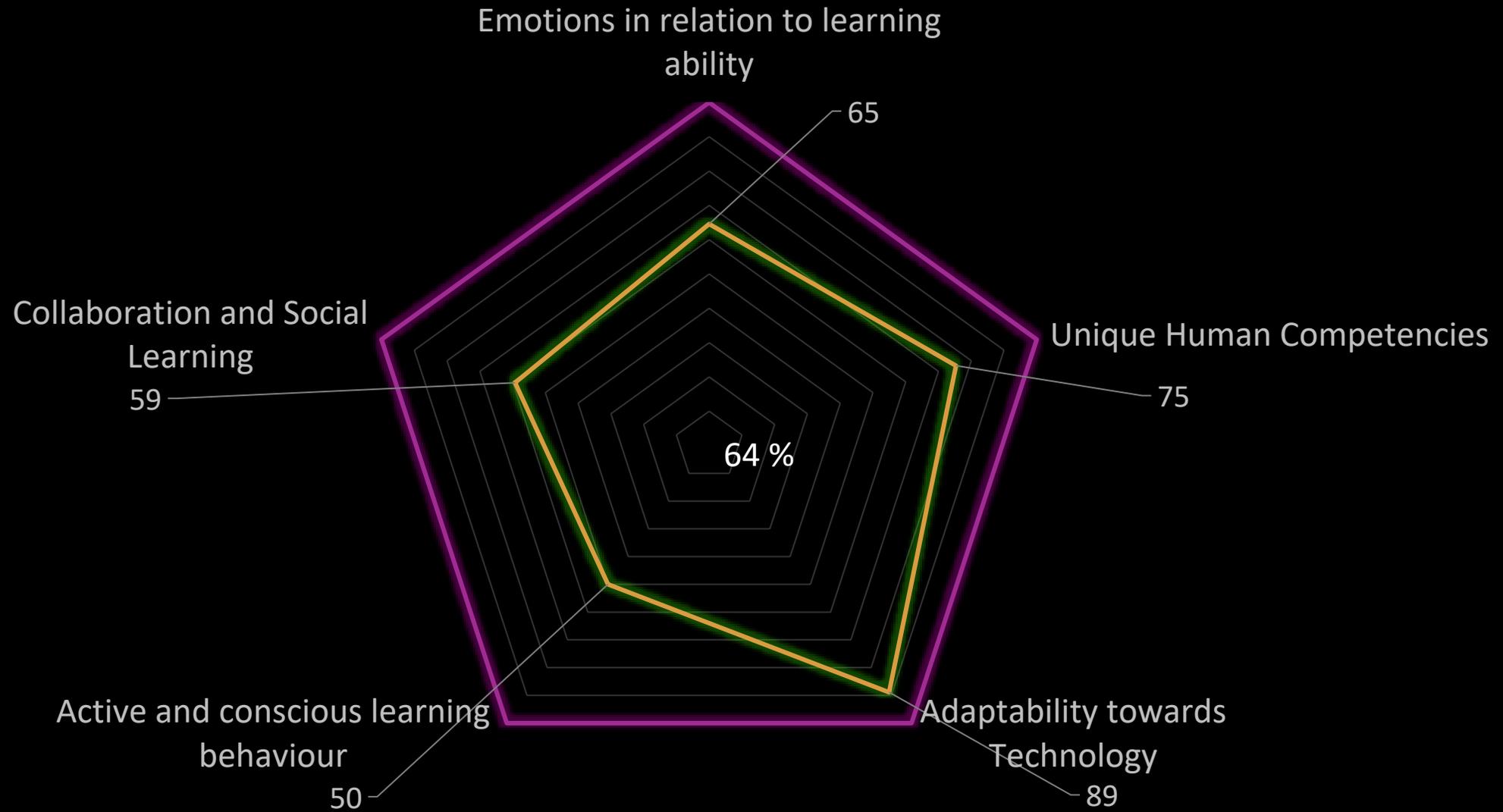
## Patterns:

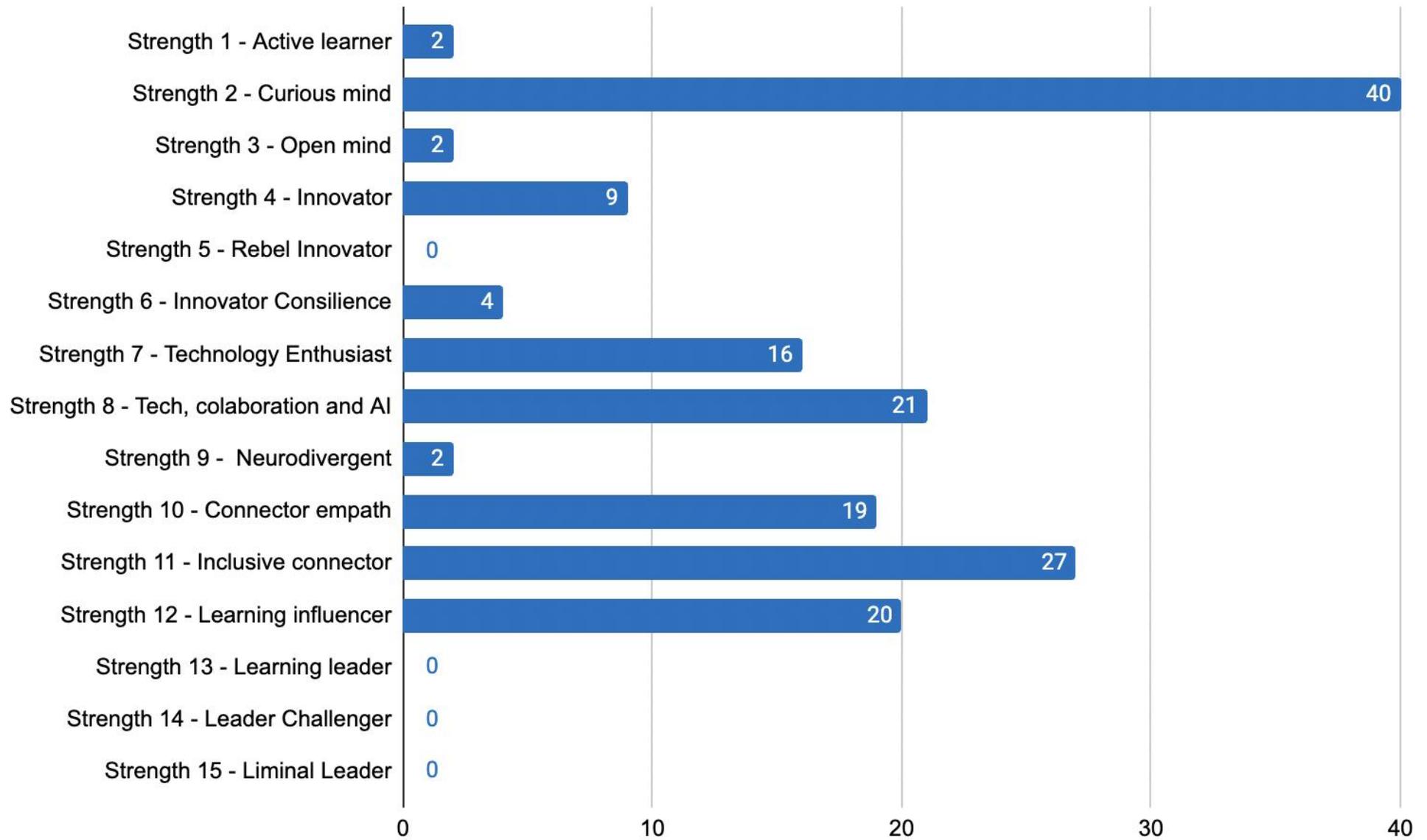
Recognizing trends helps move from reactive problem-solving to a more anticipatory approach.

## Mental Models:

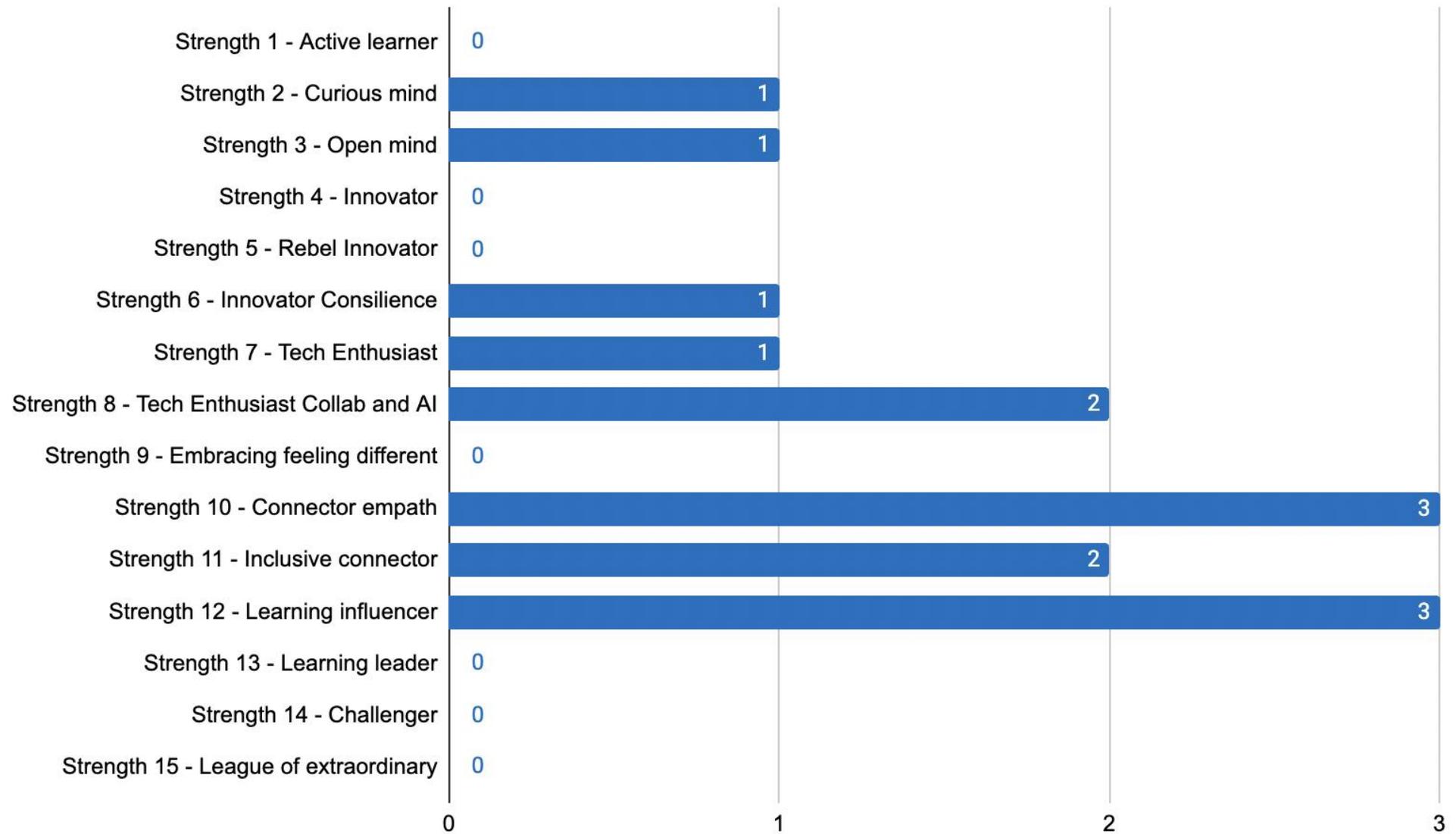
Deeply held beliefs, values, and assumptions shape how people within a system perceive and respond to situations. Often unconscious, these mental models play a key role in maintaining existing structures and patterns.

# Learning Mindset Amplifier





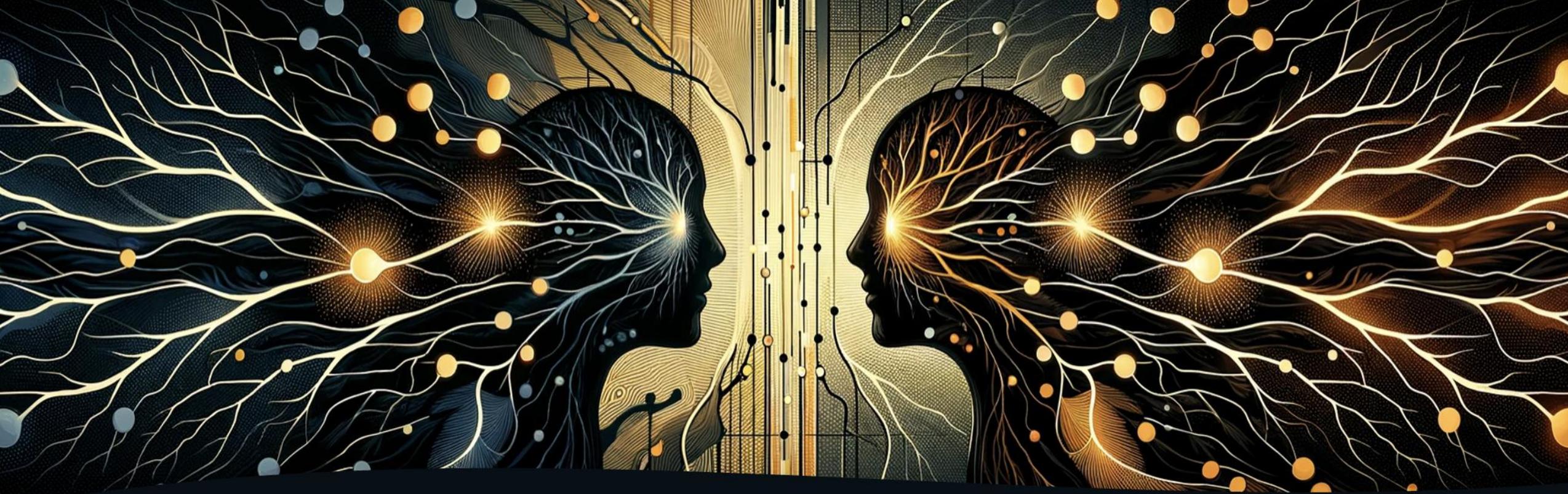
| Profiler Elements |             |             |                    |           |
|-------------------|-------------|-------------|--------------------|-----------|
| Competencies      |             |             | Leadership Scores  |           |
| Positiveness      | Imagination | Consilience |                    | Diversity |
|                   |             | Resilience  | Realism            |           |
| Openness          | Empathy     |             | Learning Attitude  |           |
|                   |             |             | Leadership Empathy |           |



| Profiler Elements |             |             |                    |                   |
|-------------------|-------------|-------------|--------------------|-------------------|
| Competencies      |             |             | Leadership Scores  |                   |
| Positiveness      | Realism     | Openness    | Diversity          |                   |
|                   |             |             | Feedback           |                   |
| Resilience        | Consilience | Empathy     |                    | Learning Attitude |
|                   |             | Imagination | Leadership Empathy |                   |
| Curiosity         |             |             |                    |                   |



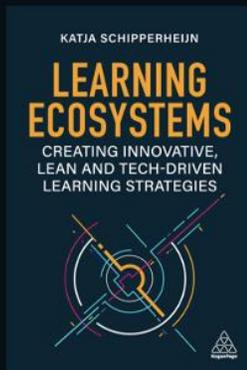
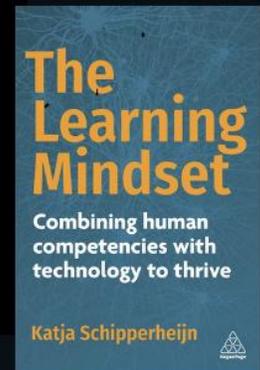
Combining Human Competencies and Technology to Thrive



What will you do differently tomorrow to start that ripple effect?



Katja Schipperheijn



## CLIENT STORY

# Client Story | Delta Airlines

Brian Wright

Director, Global Learning & Leadership Development | Delta Airlines



# DELTA'S LEARNING ORGANIZATION HEALTH ASSESSMENT RESULTS

GP uses a scale from 1-5 to rate high-level maturity across each subdomain based on industry best practices.

It's an enterprise and aggregated view.

1 = Not Mature

5 = Mature



NOTE: Measurement workstream is still in process, but this is GP assessment to date.



## PASSPORT TO GROW

# WHAT COULD GREAT LEARNING LOOK LIKE AT DELTA?

---

### SKILLS-BASED, ALWAYS

- We design, deliver and measure learning around the **skills that drive performance and growth**, not just job titles or grades.
- Every learning journey supports **business critical skills, performance, career growth, and talent agility**.

### LEARNER-LED, LEADER-SUPPORTED

- Employees **own their growth**.
- Leaders **coach, guide, and create space for development**.

### LEARNING THAT WORKS AT WORK

- Learning is embedded into daily roles, with **bite sized, in-the-flow-of-work experiences**.
- Modern tech and AI enabled tools (e.g., Nadia) and Talent Hub **create opportunities for personalized learning**.

### ONE EXPERIENCE, MANY PATHS

- No matter where, when, or how, the **learning experience** should feel **seamless and elevated**.
- Deliver learning with a **shared standard of quality and care** across Delta.

### DRIVEN BY DATA, ROOTED IN CULTURE

- Growth at Delta is **measurable, meaningful, and aligned to our mission and business**.

Break



## GP STRATEGIES

# Session Discussion Embedding AI in the Enterprise, Driving Adoption Through Behavioural Change

Ella Richardson

Senior Director – Consulting | GP Strategies



Do you have a clear  
AI adoption strategy?

Who has seen adoption  
at scale and/or is yielding a  
return on the investment?

# Questions to Answer

How do people feel about AI?

---

Why is there an imperative?

---

What is going wrong?

---

What can we do about it?

---

Where do we go from here?

# How do people feel?



**91%** of C-suite executives and **79%** of workers admitted they've pretended to know more about AI at work than they actually do.

**1** in **6** workers admit to pretending to use AI, and **1** in **3** employees are pushing back by refusing to use AI tools or skipping AI-related training.

# People are faking use of AI.

**8%** of people believe AI will replace them.

**14%** believe AI will replace their peers.

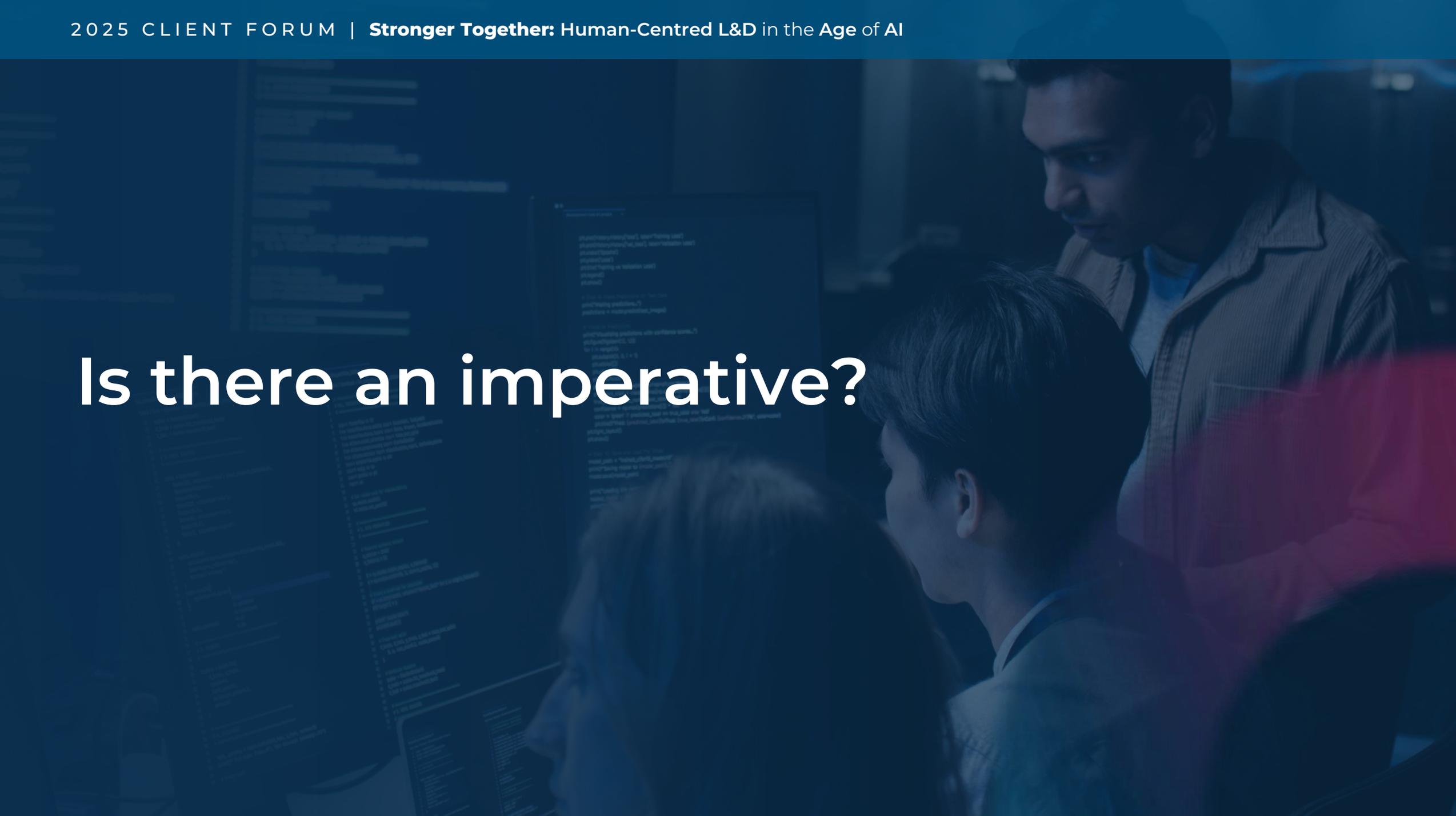
**29%** believe AI will replace workers in other industries.

**Bias = an underestimation of the need to adapt.**

---

**They aren't in denial, they are human.**

# Is there an imperative?

A group of people, including a man in a light-colored jacket and a woman with dark hair, are gathered around a large screen. The screen displays lines of code, likely Python, in a dark-themed editor. The scene is dimly lit, with a blue tint, suggesting a professional or technical environment. The text 'Is there an imperative?' is overlaid in white on the left side of the image.



Decline in working-age population in advanced economies.



Demand for talent **2-4x** greater than supply.



**400m** global worker gap (estimated across sectors) by 2030.



Only **12%** of HR leaders engage in long term planning for AI.



A striking **95%** of enterprise AI initiatives have delivered zero ROI.

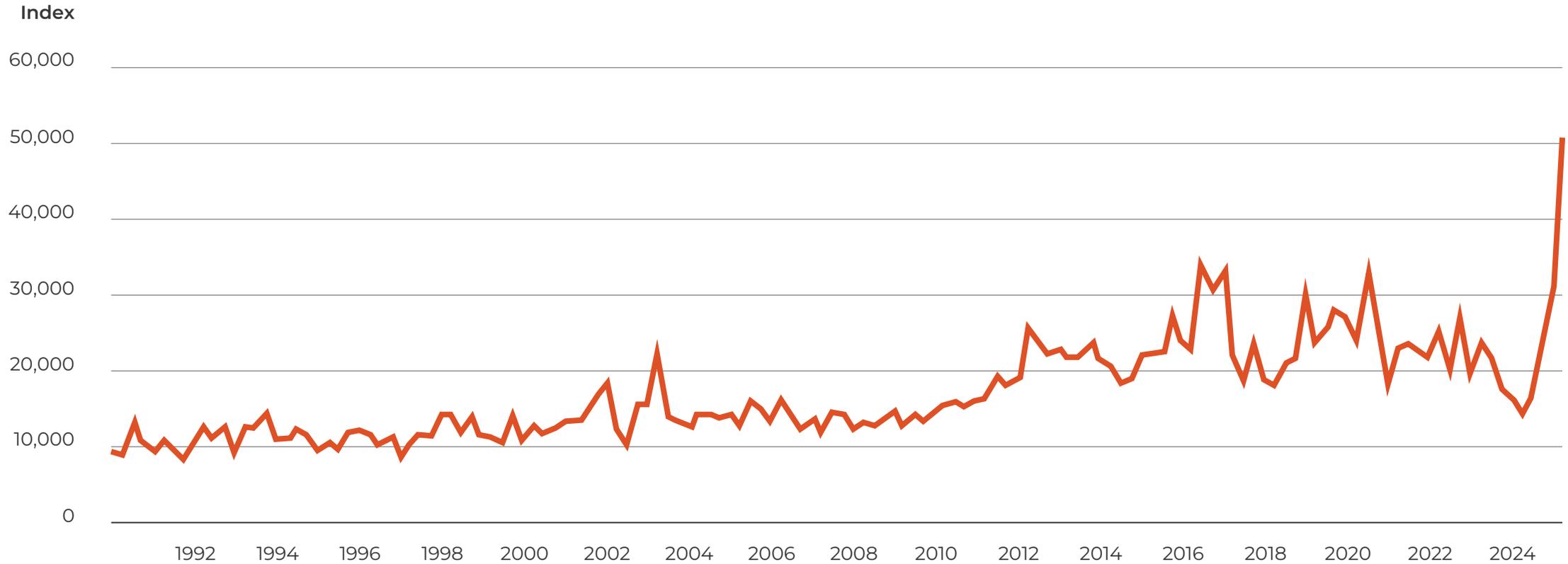


...suggests that **true enterprise-wide maturity in AI deployment is extremely rare.**

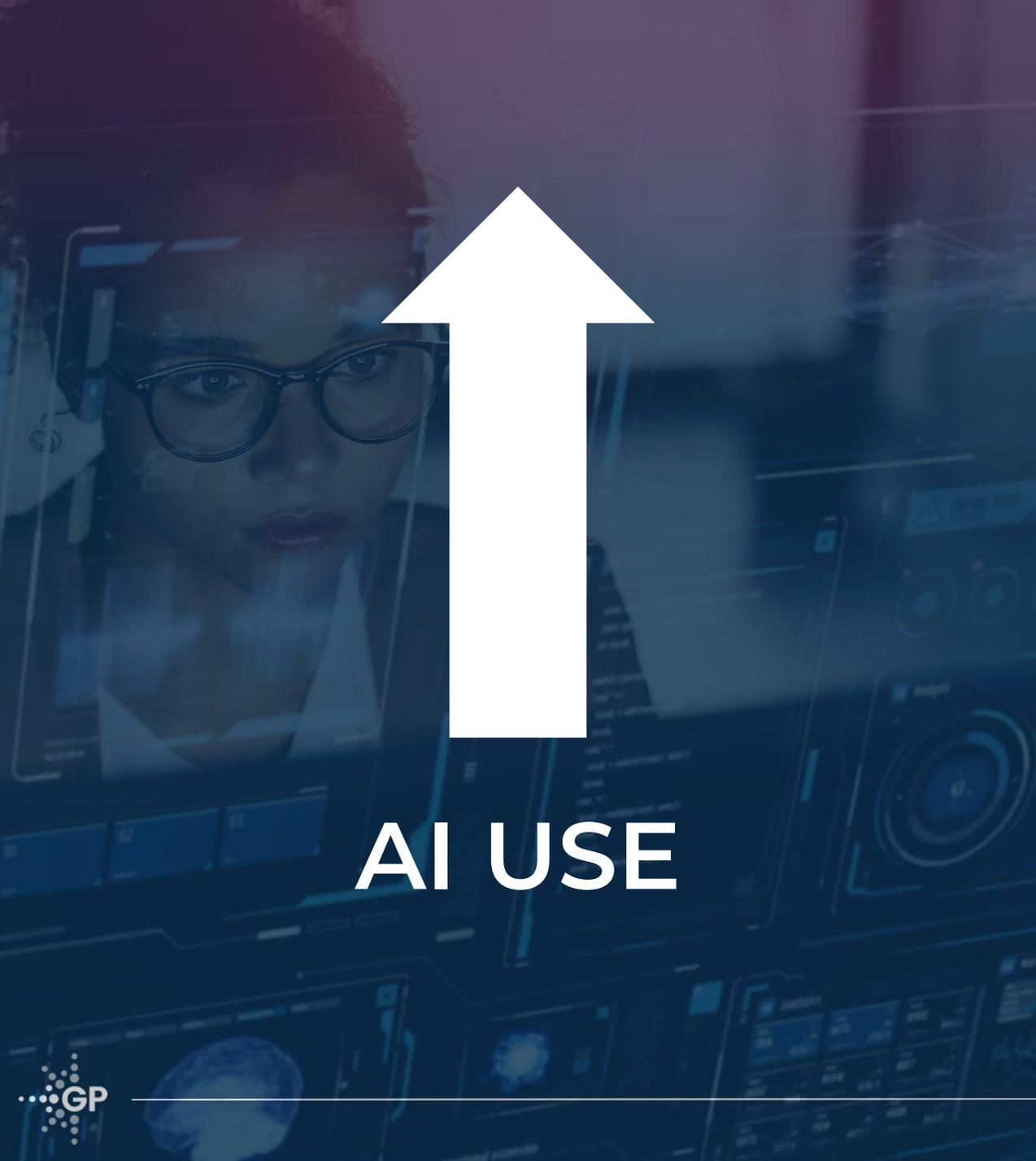
# What is going wrong?



— World Uncertainty Index: Global: Simple Average



Sources: Ahir, Hites; Bloom, Nick; Furceri, Davide via FRED®



**AI USE**



**HEAD COUNT**

~~Do more with less.~~

~~Do the same with less.~~

DO MORE with automation and augmentation.

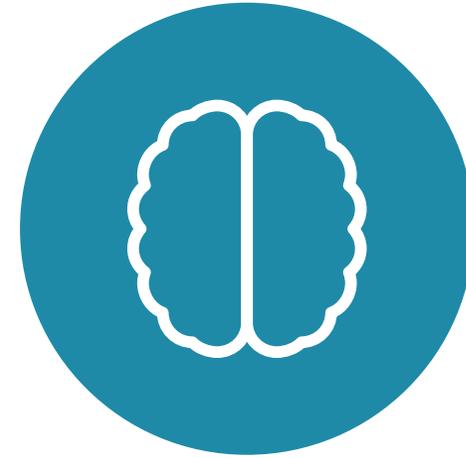
**We've invested heavily in tools...  
but have low uptake.**



**Opportunity**

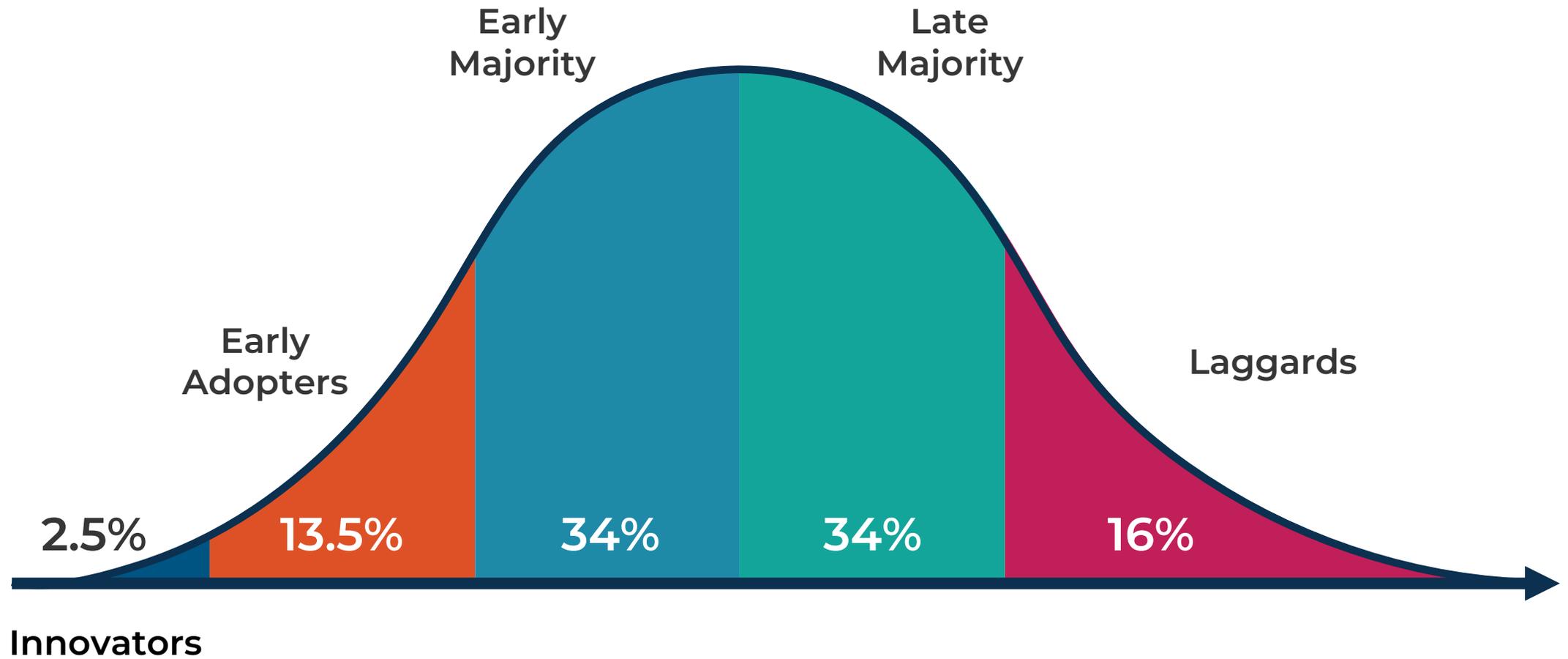


**Capability**

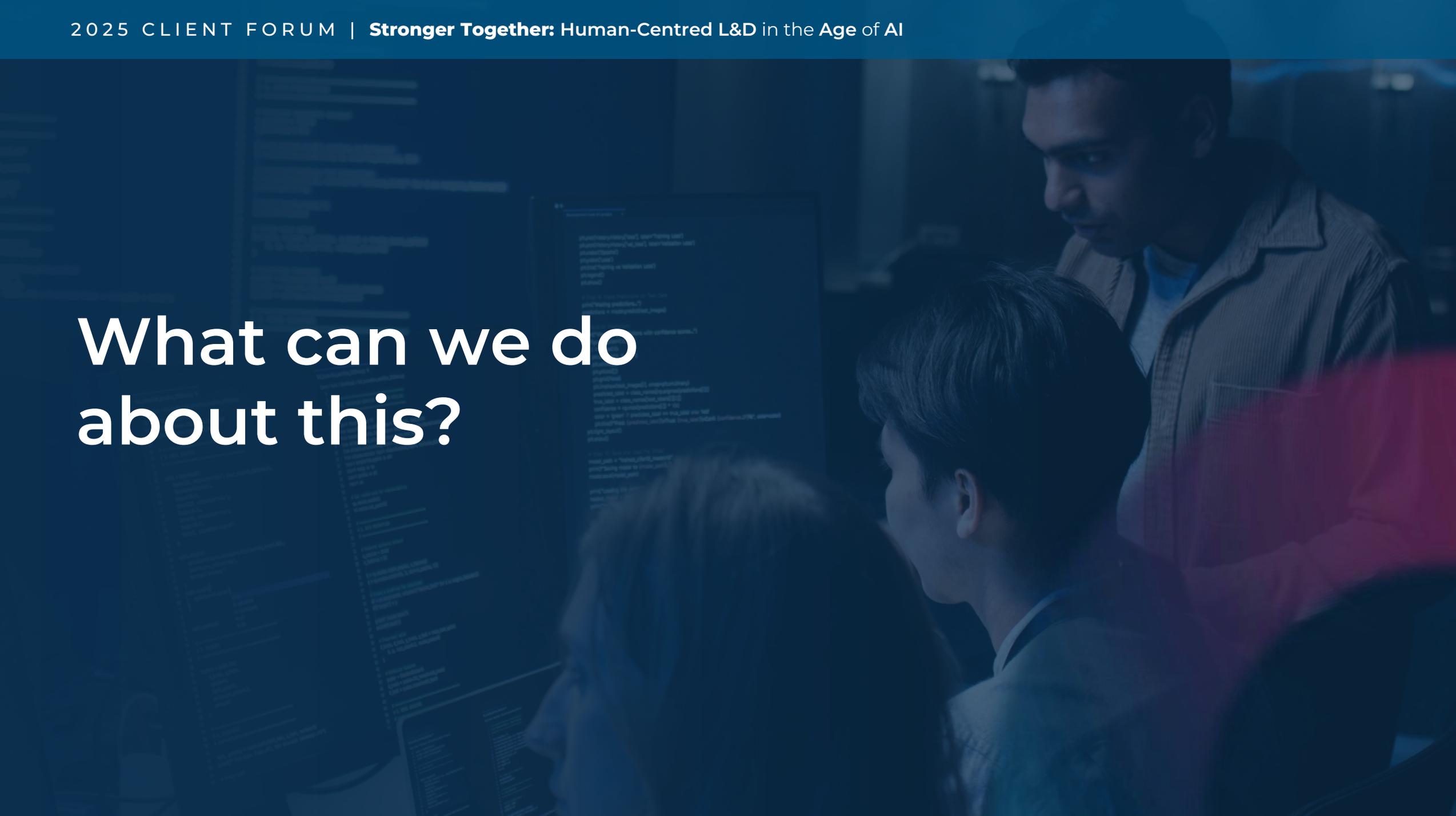


**Motivation**

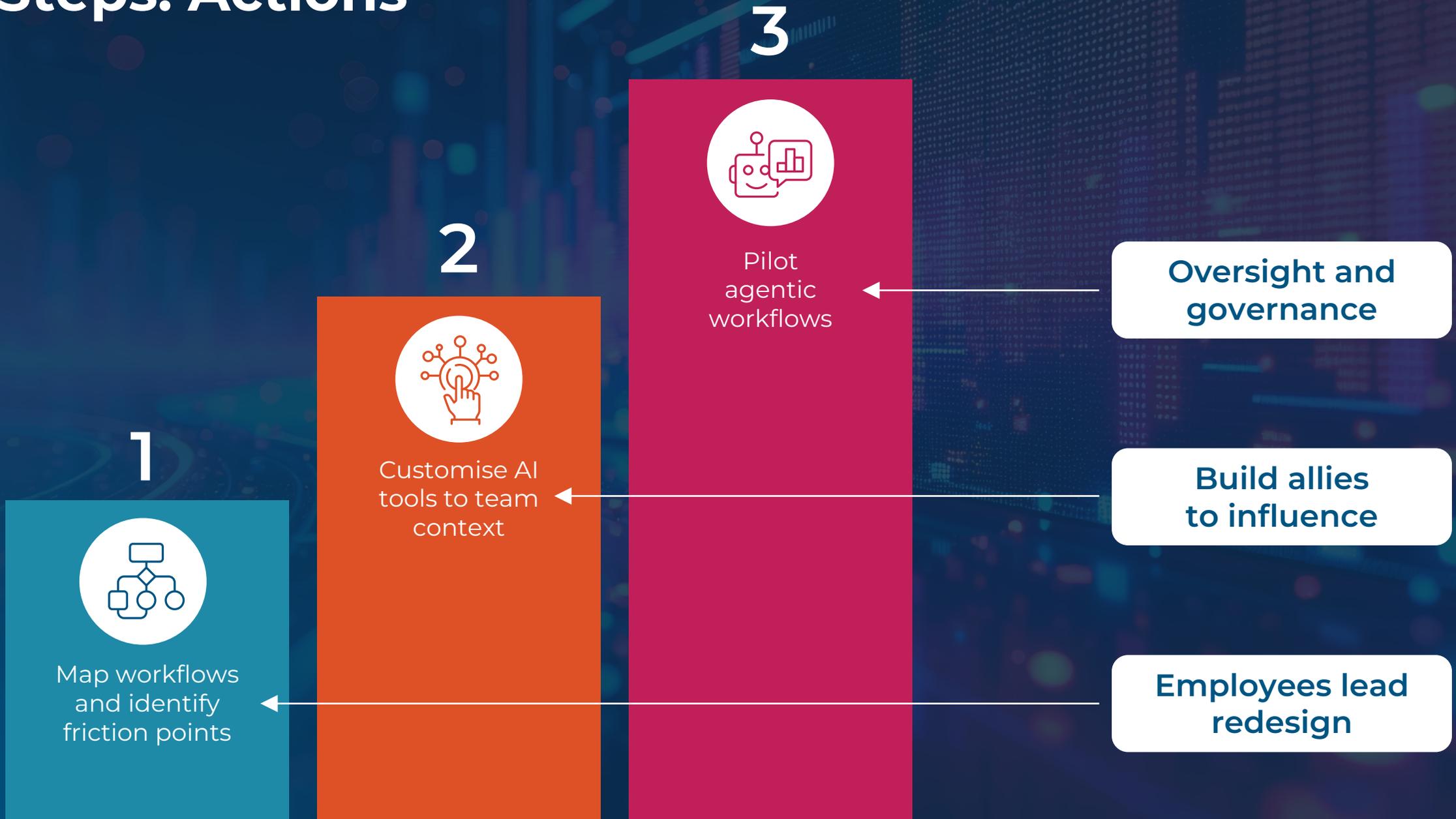
Changing beliefs is **HARD.**



# What can we do about this?

A group of people, including a man in a light-colored jacket and a woman with blonde hair, are gathered around a large screen in a dimly lit room. The screen displays lines of code, likely Python, with some lines highlighted in green. The entire scene is overlaid with a blue tint, and the text 'What can we do about this?' is prominently displayed in white on the left side.

# Steps: Actions



## TRUST

“Do I trust it? Is it safe?”

## AUTONOMY

“Am I in control of it?”

## COMPETENCE

“Is it easy, and do I have the ability?”

## RELATEDNESS

“What are others doing? Will it connect or isolate me?”

## ATTITUDE TO FAILURE

“What will happen if it goes wrong?”

## INCENTIVES

“Will it feel good? Will I be rewarded?”

# BRAVE



**B**

## **Belonging**

Foster psychological safety and inclusion so people feel secure experimenting with AI.

---

**R**

## **Relevance**

Ensure AI is embedded in meaningful tasks, roles, and workflows that matter to the user.

---

**A**

## **Access**

Enable users with hands-on training, support, and sandbox environments to build confidence.

---

**V**

## **Visibility**

Use social proof—peer stories, leadership modelling, and success showcases—to normalise adoption.

---

**E**

## **Empowerment**

Recognise experimentation and progress to build ownership, motivation, and momentum.

Will you be **BRAVE** in order  
to succeed?

# Where do we go from here?



**Q&A**





2 0 2 5 C L I E N T F O R U M

THANK YOU



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## Rotating Learning Labs

Patrick Thomas    Principal Learning Consultant | GP Strategies

Craig Stokes    Principal Learning Consultant | GP Strategies

Liz Andrews    Principal Learning Consultant | GP Strategies



# Rotating Learning Lab | Workshop 1

# Skilling Strategies for Success

Patrick Thomas | 7.05



A background image showing a diverse group of business professionals in a meeting. They are looking at a large digital display that shows a globe and various data charts. The image has a blue tint and semi-transparent digital overlays, including a globe and data visualizations, which are part of the overall design theme.

# Rotating Learning Lab | Workshop 2

# Measuring What Matters: AI-Driven Insights for Impact

Craig Stokes | 7.12



# Rotating Learning Lab | Workshop 3

## **Breaking Barriers in AI Adoption**

Liz Andrews | 7.14



# Creating Your New AI Allies

## Background

Customer demand is strong, but central management is slowing external spend. Adoption of new digital tools is uneven. Some teams are accelerating with AI, while others barely use standard tools like Copilot.

## Challenge

You are creating a new AI performance support role in L&D to drive adoption across departments. This role will partner with the business to demonstrate the value of changing daily routines and help bring lagging teams up to speed.

## Goal

Equip this person to close skills gaps, boost performance, and improve efficiency within an environment of increasing market volatility.

## 3-Part Mission

1

Identify the  
skilling strategies  
needed

2

Find the areas of  
resistance and  
create strategies  
for overcoming it

3

Define the  
measures that you  
can use to prove  
the value of this role

# Room 7.01 | Skilling Strategies: Habits, Skills and Mindsets



## Mission

Help employees in key business areas build simple daily habits to stay confident using AI.

Identify the habits this role needs to adopt to stay current, the core skills they need to be effective and credible, and the mindset they need in order to competently spar with business leaders.



## Background

You'll be creating a new AI performance support L&D role.

Equip this person with the tools and support to help close skills gaps in high pressure business functions, boost performance, and drive efficiency during times of few resources and greater volatility.

You recognise that this role will be a sparring partner for the business to prove the value of asking people to change their daily routines—and they will need to pull the laggards along.

# Room 7.02 | Measuring What Matters: AI-Driven Insights for Impact



## Mission

You need to make the case for this role in your business.

How do you describe success for this role?

Define the return of value this role will deliver in Year 1.

Identify the hard and soft measures you will use.



## Background

You'll be creating a new AI performance support L&D role.

Equip this person with the tools and support to help close skills gaps in high pressure business functions, boost performance, and drive efficiency during times of few resources and greater volatility.

You recognise that this role will be a sparring partner for the business to prove the value of asking people to change their daily routines—and they will need to pull the laggards along.

# Room 7.05 | Breaking Barriers in AI Adoption



## Mission

You are seeing different kinds of resistance across the business.

Identify where the barriers are and strategies this role needs to overcome resistance. Take note of what additional support this role needs to be successful.



## Background

You'll be creating a new AI performance support L&D role.

Equip this person with the tools and support to help close skills gaps in high pressure business functions, boost performance, and drive efficiency during times of few resources and greater volatility.

You recognise that this role will be a sparring partner for the business to prove the value of asking people to change their daily routines—and they will need to pull the laggards along.

# Lunch



# Rotating Learning Labs Reflective Workshop Session

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# The 'Ideal' AI Ally



## Challenge

Teams were tasked with creating a new AI performance support role to drive adoption across departments. They identified the essentials skills and mindsets the ally would require, the barriers they might encounter and how to overcome them, and how they would measure the success of the role.



## Overview

The ideal AI ally is a credible change leader who partners with business units and a distributed network of champions to accelerate responsible AI adoption, demonstrate value in day-to-day work, and bring lagging teams up to speed while aligning leaders around a clear AI North Star and ensuring legal, regulatory, data, and tooling foundations are in place.



## Core mission and responsibilities

- Partner with the business and lead a champions network to catalyse adoption, model ways of working, and support teams through change.
- Define and align on an AI vision/North Star with executive sponsorship; connect adoption to strategy and outcomes.
- Curate prompts, tools, and use cases; build proofs of concept that show “what good looks like” in context.
- Translate business needs into technical requirements and vice versa; guide teams on data quality and access.
- Navigate legacy processes and disconnected tech stacks; advocate for enabling infrastructure and guardrails.
- Embed governance (legal/regulatory awareness, responsible use) and change-management practices in rollouts.
- “Sell the benefits” and answer WIIFM for varied audiences; build confidence and momentum across the org.

# The 'Ideal' AI Ally



Walter



Allie



Zara

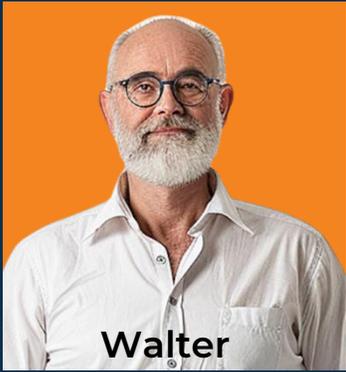
## Essential skills

- **Mindset and leadership:**
  - Inspirational, resilient, persistent, optimistic, growth-minded; authentic and empathetic.
  - Leads through inertia and ambiguity; trusted change agent who can influence without formal power.
- **Business and strategy:**
  - Business acumen; builds and negotiates benefit cases; connects adoption to OKRs/strategy.
  - Systems thinking/lean familiarity to remove waste and redesign workflows.
- **People and communication:**
  - Active listening, storytelling, and clear “what’s in it for me?” communication; relationship building and networking.
- **Data and technology:**
  - Tech- and data-literate; analytical; curates prompts/use cases; understands legal/regulatory context; capable of building PoCs.

## Likely barriers and how the ally overcomes them

- Leadership misalignment or unclear North Star → Secure an executive sponsor; co-create a vision and roadmap.
- Low AI maturity, skills gaps, scepticism, and fear → Launch targeted enablement, “voice of the people” loops, and champions-led peer learning.
- Limited tool access and disconnected/legacy stacks → Partner with IT to rationalize tooling, improve access, and modernise where needed.
- Data access/quality constraints → Educate on data stewardship and establish pathways to trusted datasets.
- Regulatory/ethical uncertainty → Embed guardrails and guidance into “ways of working.”
- Credibility challenges or risk-averse culture → Demonstrate value through quick wins/PoCs and visible success stories.

# The 'Ideal' AI Ally



## Success metrics

- **Leading indicators (confidence, capability, momentum):**
  - Pulse/engagement surveys on AI confidence, literacy, and sentiment.
  - Volume & quality of prompts/use cases; conversations and collaboration around AI.
  - Number and effectiveness of AI champions; awareness levels across the org.
  - Repository of adoption stories and learnings; “voice of the people” insights.
- **Lagging indicators (business outcomes):**
  - Productivity/time-saved vs. baseline; reduction in admin effort.
  - Increase in innovation projects and customer value attributable to AI.
  - AI embedded in day-to-day processes; reduction in risk cases and shadow AI.
  - Adoption mapped to OKRs/strategy; evidence the LLM “knows the business” better over time.

# Event Wrap-up

JF Vezina

Co-CEO | GP Strategies





# Thanks For Coming!

We would love to hear what you thought of the 2025 Client Forum.

Scan the QR code to share your feedback, it only takes a minute!

2 0 2 5 C L I E N T F O R U M

THANK YOU